

GRADUATE PROGRAMMES



Graduate Guide Facts



60 Companies in the guide



15/25 Companies in the C25 covered in the guide



36 Programmes available for English speakers



>300 Graduate Programme jobs



22 Programmes with an international rotation



27 Nationalities using the guide

To access all the live graduate roles visit *graduateships.com* or click here

ATP's graduateprogram har eksisteret siden 2014, og vi har haft graduates fra samtlige universiteter i hele landet. Vores graduates har bl.a. læst:

finansiering, statskundskab, medicin og teknologi, kommunikation, dansk,

innovation, jura, international business, IT-ledelse,

<u>ousiness intelligence</u>

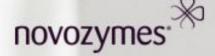
geofysik og rumteknologi, fysik og nanoteknologi, interaktive digitale medier, investering og regnskab, økonomi, statistisk og...

... kort fortalt: mange forskellige uddannelser, fordi ATP er en organisation, der tilbyder mange forskellige karrieremuligheder.









What if you could work for a cause, not just a company?

Rethink your impact

At Novozymes, we invite you to join us in finding biological solutions to the world's problems.

Whether you are driven by research, finance, sales or a different area of expertise, we need you to help us make everyday products more sustainable through nature's smallest powerhouses: enzymes and microorganisms.

To succeed we want you to come here to grow, not just to work. Being a pioneering company, we seek people, who are eager to try new things, motivated by challenge and not afraid to fail but driven to try again. And again.

Learn more about our graduate programs at **novozymesgraduate.com**Learn more about our open positions at **novozymes.com/career**



Kick-start your career with Demant

If you want to make a true difference in your career, join Demant's Graduate Programme!

We develop market leading hearing healthcare solutions that help more than 500 million people worldwide. You will get 15.000 colleagues from all over the world and plenty of opportunity to develop your professional and personal skills.

Read more: www.demant.com/job-and-career/graduate-programme

Apply before

January 3, 2021

on demant.com

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INTRODUCTION

We are pleased to present the 2020/2021 edition of the Graduateships Guide to Graduate Programmes in Denmark. The most comprehensive overview of all Graduate Programmes in Denmark.

2020 has turned out to be quite the year. For a long period of time we were unsure if we would launch a guide this year as many companies were debating whether or not to even have a graduate programme.

For graduates that started Sep 2020 it has been an unusual and very online experience of a graduate programme - many have yet to meet their their new colleagues in-person.

With just the finishing touches remaining on the guide we can confirm that this has been our best year yet. Companies have prioritised their graduate programmes and once again hinglighting just how important the ability to attract the biggest talents is. Very few companies have decided to skip their graduate programme this year and many "First Timers' have created a graduate programme for the first time ever. We think this trend will continue

From our point of view the category is more popular than ever and has shown to be a great mechanism to become an attractvie employer. We have even seen many consulting companies now brand their entry-level positions as graduate programmes in order to attract the same kind of talent.



Creating complete transparency on the graduate market remains our core objective and is now more important than ever with the influx of new programmes. We see this guide as the first step towards creating increased transparency for graduates and job-seekers in Denmark looking to break into a graduate programme.

The 2020/2021 edition of the Graduaships Guide to Graduate Programmes includes more than 60 companies based in various parts of Denmark (and a few internationally). These companies combined offer more than 300 positions in different departments ranging from IT to Finance and Sales & Trading.

Finally, this guide could not have been completed without the help of the companies and organizations that offer graduate programmes. Thank you for being so willing to cooperate and share insights on your graduate opportunities.

Graduateships	COMPANY	LANG. REQ	#JOBS	APP START	APP DEAD	PROGRAM START
Nordea	Nordea		TBC	Closed	8 Dec	1 Sep
Nykredit	Nykredit		+15	4 Feb	25 Feb	1 Sep
\$ JYSKE BANK	Jyske Bank		TBC	January	TBC	TBC
atp=	ATP		15	25 Jan	Ongoing	1 Sep
PFA	PFA		TBC	Open	31 Jan	1 Sep
SAXO BANK	Saxo Bank	4 D	10	TBC	TBC	TBC
		FAST MOVI	NG CONSUM	ER GOODS		
ĽORÉAL	L'Oréal	4 2 2	TBC	Closed	10 Jan	Ongoing
Arla	Arla	<u> </u>	15	Closed	11 Jan	6 Sep
<u> arlsberg</u>	Carlsberg	<u> </u>	TBC	TBC	TBC	TBC
dlg	dlg		TBC	TBC	TBC	TBC
BESTSELLER	Bestseller		+15	Closed	12 Jan	6 Sep
GN	GN Group		10	Open	31 Jan	1 Sep
Danish Crown	Danish Crown		8	Open	7 Feb	1 Sep
SCCO	ECCO		TBC	Open	28 Feb	TBC
	LIDL		7	Closed	3 Jan	1 Aug
SCANDINAVIAN TOBACCO GROUP	STG		TBC	Open	24 Jan	1 Sep
BRITISH AMERICAN TOBACCO	BAT		TBC	TBC	TBC	TBC
HaM	H&M		TBC	TBC	TBC	TBC
	Aldi		TBC	TBC	TBC	TBC
₹JYSK	Jysk		TBC	Open	8 Jan	1 Mar
	HEALTHCARE AND BIOTECH					
novozymes*	Novozymes		4	Open	31Jan	1 Sep
Lundbeck 💢	Lundbeck		TBC	Open	14 Feb	1 Sep
novo nordisk [®]	Novo Nordisk	4 2 2 3 3 3 3 3 3 3 3 3 3	36	Closed	6 Jan	1 Sep
Demant	Demant		5	Closed	3 Jan	1 Sep

Graduateships	COMPANY	LANG. REQ.	#JOBS	APP START	APP DEAD	PROGRAM START
			ENERGY			
Orsted	Ørsted		35	Open	12 Jan	1 Sep
Vestas .	Vestas		TBC	Feb	TBC	TBC
nature energy	Nature Energy		TBC	Closed	Nov	Feb
centrica	Centrica		TBC	TBC	TBC	TBC
			INDUSTRY			
GRUNDFOS X	Grundfos		TBC	Open	14 Feb	1 Sep
Danfoss	Danfoss		20	Open	1 Apr	1 Sep
⚠ Tetra Pak®	Tetra Pak		TBC	Jan	Jun	1 Sep
1-015-77-1	Hilti		TBC	Open	17 Jan	1 Sep
WIGNG.	Viking		TBC	TBC	TBC	TBC
HEMPEL Trust is earned	Hempel		TBC	Open	12 Feb	1 Sep
			IT / TECH			
AN NEC Company	KMD		TBC	1 Feb	28 Feb	1 Sep
cisco.	Cisco		TBC	Open	Ongoing	1 Aug
TOC	TDC NET		TBC	Open	14 Feb	18 Aug
~	Nuuday		TBC	Open	14 Feb	18 Aug
Microsoft	Microsoft		TBC	Open	TBC	1 Sep
◇ VISM∧	Visma		TBC	TBC	TBC	TBC
IBM	IBM		TBC	Open	TBC	TBC
salesforce	Salesforce		TBC	Open	TBC	TBC
lime₽	Lime	# +	6	Open	10 June	Aug
DØLL	Dell .		TBC	Open	Ongoing	TBC
pec	BEC		15	1 Feb	15 Mar	1 Aug
CGI	CGI .		TBC	15 Feb	1 May	1 Sep
EGMONT	Egmont		TBC	Open	14 Feb	1 Sep

Graduateships	COMPANY	LANG. REQ.	#JOBS	APP START	APP DEAD	PROGRAM START
	SHIPPING & TRANSPORT					
X MAERSK	Maersk		TBC	TBC	TBC	TBC
DFDS	DFDS		TBC	TBC	TBC	TBC
Dan-Bunkering	Dan-Bunkering		TBC	Open	Ongoing	TBC
kpi⁄ocean connect	KPI OceanConnect		TBC	Open	Ongoing	TBC
	CONSULTING					
KPMG	KPMG		20	Open	31 Dec / 20 April	23 Aug
pwc_	PwC		30	Open	7 Feb	19 Aug
Valcon	Valcon		TBC	Open	31 July	30 Aug
Deloitte.	Deloitte		TBC	Open	1 Feb / Ongoing	1 Sep
SIMON • KUCHER & PARTNERS Strategy & Marketing Consultants	Simon & Kucher	# +	TBC	Open	Ongoing	Ongoing
EY	EY		TBC	TBC	TBC	TBC
PA	PA Consulting	# +	10-15	Open	28 Feb	1 Sep
			EDUCATION			
TeachFirst	TeachFirst	+	TBC	Open	Feb / Apr	TBC



GRADUATE PROGRAMMES IN FINANCIAL INSTITUTIONS





SIZE +10.000 HQ

OFFICES IN

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Helsinki



Europe



Nordea is among the ten largest universal banks in Europe in terms of total market capitalisation. The Nordea share is listed on the stock exchanges in Stockholm, Helsinki and Copenhagen. They have broad expertise across the wide range of products, services and solutions that they provide within banking, asset management and insurance

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

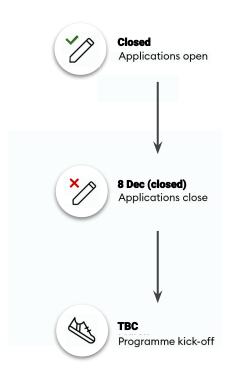
Programme Duration: 24 Months

Area: Asset Management, Business Banking,

Compliance

Rotations: TBC

International Rotations: TBC



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Legal Advisor, Nordea Funds
- Analyst, Fixed Income Analyst @ Nordea Markets
- **Business Developer**, Investments Center, Wealth & Investment Advice

EXTERNAL

- **Consulting:** Mgmt & IT Consulting
- **Financial** Services: Banks, Pension Funds, Insurance Companies
- **C20 Companies:**

Novo Nordisk, Maersk etc.

glassdoor 3.8 ★★★★

Pros

Company values and work life balance.

Relaxed work environment and ability to work from home when needed.



Decision making time could be faster.

Big company so change takes time.







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Denmark



Nykredit is one of Denmark's leading financial service providers with banking and mortgage lending as core business areas. They focus on new thinking and finding innovative solutions that grow and expand their business areas.

THE GRADUATE PROGRAM

Number of positions: 15+

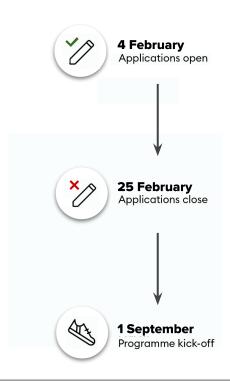
Denmark Locations: Copenhagen

Programme Duration: 12 months

Area: Finance. IT

Rotations: Short intern visits across the organisation, but no formal rotations

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Specialist, Data, development, reporting & projects
- **Senior Contract** Manager, Procurement
- Customer **Experience**, Nykredit Wealth Management

EXTERNAL

- Consulting: Mamt & Financial Consulting
- **Financial** Services: Banks, Pension Funds. Insurance Companies

glassdoor 3.8 ★★★★

Pros

Great focus on competence enhancing tasks and career steps.

You are secured a position after your graduate programme.

Versatile opportunities to work beyond your educational background.

Cons

Complex mortgage knowledge takes a long time to acquire, can be difficult to understand the business.







HQ

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GRADUATE WEBSITE





Silkeborg



Denmark



The origins of Jyske Bank date back to the 19th century when a number of small local banks opened in Jutland. In 1967, four of the banks merged under the name of Jyske Bank. Jyske Bank has been active in the international financial markets for many years.

THE GRADUATE PROGRAM

Number of positions: 10

Denmark Locations: Silkeborg

Programme Duration: 18 months

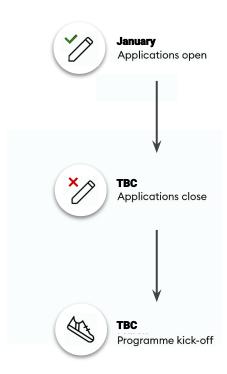
Area: Business Development, IT, Finance,

Economics

Rotations: 3 (customised based on your

skills/needs)

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Relationship Manager, Leveraged Finance
- Senior Specialist, Strategy & Analysis
- Analyst, Quant & Strategy Research

EXTERNAL

- **Consulting:** Management & IT
 - Consulting
 - **Financial** Services: Banks. Pension Funds, Insurance Companies
- C20 Companies: Danske Bank. Maersk etc.

glassdoor 4.3 ★★★★

Pros

Colleagues are nice to work with and easy, relatively open minded and entrepreneurial working environment.

If you want to rise, it is very much possible through hard work.



They have been through some dramatic cost cutting exercises and a transfer to a new IT platform, which has taken its toll on the staff.

Headquarters in Silkeborg.







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Denmark



The ATP Group is Denmark's largest pension and insurance company. They provide solutions for almost all citizens and businesses in Denmark. ATP is one of Europe's largest pension companies. They are driven to achieve basic economic security for their customers.

THE GRADUATE PROGRAM

Number of positions: 10

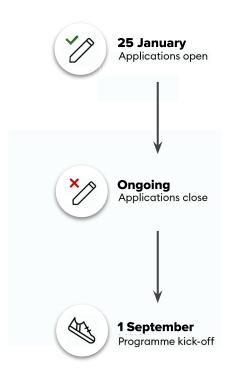
Denmark Locations: Copenhagen

Programme Duration: 12 months

Area: Data & Business Development

Rotations: 2

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Following the completion of the graduate programme the idea is that you continue in the department you were allocated to

EXTERNAL

Consulting: Mamt & IT Consulting

Pension Funds Services: PFA, Danica, Top Danmark

glassdoor 4.2 ★★★★

Pros

You are hired into a specific department in a fixed role

Strong traditions running a graduate programme and facilitating interaction between graduates.

Plays a key role in the Danish society. Manages 3/3 of all the welfare money in Denmark.

Cons

No international rotations as part of the graduate programme.



Mariam Turkzeban - ATP Graduate

Mariam arbejder med Innovation hos Danmarks største formueforvalter og er med til at sørge for at nogle af samfundets vigtigste systemer fungerer

1. Hvad tiltrak dig ved ATPs Graduate Program?

I forhold til virksomheden er der to ben:

- ATP har en spændende profil –
 Danmarks største formueforvalter og et af Europas største pensionsselskaber der bærer et stort samfundsansvar balancen mellem offentligt og privat
- 2) Stillingen som
 innovationskonsulent dét at få
 lov til at arbejde med fremtidens
 forvaltning både internt og
 eksternt i en så stor spiller som
 ATP det er jo et kæmpe
 privilegium

Derudover synes jeg, at det track som jeg søgte som Innovationskonsulent lød super spændende og passede godt til min profil.

2. Hvad har været den største udfordring som graduate?

Som graduate er jeg blevet overrasket over, hvor stort et ansvar jeg har fået lov til at varetage. Jeg kan tydeligt mærke, at der er stor tillid til mine faglige og personlige kompetencer og at min leder derfor gerne skubber mig på dybt vand. Det er udfordrende og du skal forvente en stejl læringskurve – men det giver også sindssygt meget energi. atp=

3. Hvad har været det mest spændende projekt du har arbejdet på indtil nu?

Jeg har netop arbejdet med et projekt, hvor vi blandt andet så på, hvordan vi kan sikre lige adgang til en af vores ydelser. Vi arbejder bruger/borgercentreret og bred involvering er kernen for at lykkes i disse projekter. Derfor talte vi med kolleger på alle niveauer og placeret forskellige steder i landet ligesom vi besøgte og interviewede borgere der modtog ydelsen for at få indblik i deres oplevelser. Det var sindssygt fedt at se involveringen og udviklingen fra de første eksplorative interviews over test af prototyper lavet med saks og papir til den endelige løsning.



See their graduate roles on www.graduateships.com



Rie Haubjerg Bang - ATP

Rie er programansvarlig for all ATPs graduates og er med til at sørge for at de får de bedste og mest motiverede kandidater ind på en af deres 27 åbne stillinger

1. Hvorfor har i et graduate program?

For det første er det vigtigt for en virksomhed som ATP at få super skarpe studerende og unge ind, som kommer med ny viden fra universiteterne og også bringer ny ideer ind i vores virksomhed. Vi ser ofte at nye graduates er i stand til at komme ind med et frisk mindset og tilføje værdi relativt hurtigt i ATP.

Derudover kommer de nye graduates til at få en meget stejl læringskurve i løbet af deres første 12 måneder, da de kommer til at være eksponeret til en masse afdelinger og får et stærkt netværk. Det gør at de er godt stillet til at arbejde på tværs af organisationen med en masse forskellige interessenter. Vi ser derfor ofte at graduates og tidligere graduates er meget effektive til at lede projekter på tværs af organisationen.

2. Hvilke profiler prøver i at tiltrække til jeres graduate program?

Jeg synes det er vigtigt at understrege, at ATP spiller en meget vigtig samfundsmæssig rolle i det danske samfund. Det er derfor vigtigt, at vi får folk ind i programmet, der er interesseret i at være en del af at skabe løsninger, der vil gavne samfundet som helhed. Derudover vil jeg nævne nysgerrighed som en nøglekompetence. Vi forsøger at udvikle mange innovative løsninger, og for at gøre det har du brug for medarbejdere, der er nysgerrige. Endelig bliver du en del af en gruppe andre unge som en del af graduate programmet. Du skal også være i stand til at bidrage positivt til det netværk.

3. Hvad er det bedste ved jeres graduate program?

Efter min mening er det netværket og forholdet, der opbygges mellem graduates'ne. Vi har nogle initiativer til at fremme dette, men ud fra hvad jeg har set, er det tætte forhold opbygget ganske naturligt mellem dem. Det er jeg meget imponeret over.



See their graduate roles on www.graduateships.com









HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Denmark



PFA is a pension company, but they are so much more than that. In addition to pension and insurance plans, they also offer savings plans for individual customers as well as a number of solutions within health and housing, etc. They are owned by their customers, and were founded in 1917 to ensure people in Denmark the freedom to live the life that they want.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

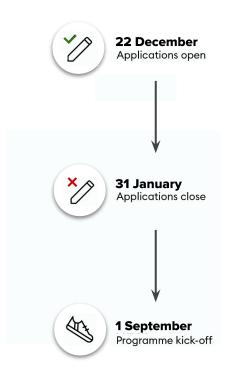
Programme Duration: 24 months

Area: Investment, Business Development, Procurement, Product, AI & Analytics, IT,

Portfolio Management

Rotations: 3

International Rotations: No



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

EXTERNAL

☐ Consulting: Mgmt & IT

Consulting

☐ Financial

Services: Banks, Pension Funds, Insurance Companies

☐ C20

Companies:

Novo Nordisk, Maersk etc.

glassdoor

Pros

Market leader in the Danish pension market.

Top leadership, people, benefits, culture.

Cons

Conservative decision making hindering digitalization.







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



The Saxo Group is a leading fintech specialist that connects people to investment opportunities in global capital markets. They provide multi-asset market access and Banking as a Service to clients in 170 countries via cutting-edge technology.

THE GRADUATE PROGRAM

Number of positions: 20

Denmark Locations: Copenhagen

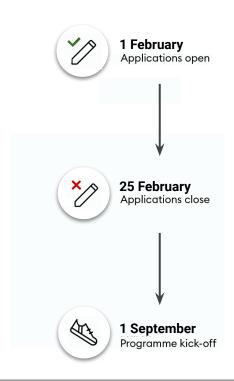
Programme Duration: 18 months

Area: Commercial, Corporate & Technology

Rotations: 3

International Rotations: Yes, India, EU, UK,

Singapore (COVID dependent)



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- IT Graduate - Data Platforms Engineer
- **Graduate** - Market Risk Manager
- **Graduate** - Trading Strategist & Content Manager

EXTERNAL

- Consulting: Mamt & Financial
 - Consulting
 - **Financial** Services: Banks, Pension Funds, Insurance Companies

glassdoor 3.7 ★★★★

Pros

Innovative approach to banking.

Good career opportunities.

Very international company culture.

Cons

Relatively new graduate programme.



Juan Elorza - Saxo Bank Graduate

"It's not just a job, it is still a learning process as known from university and I really appreciate that - I personally think that's a great way of going into the job market."

1. How did you come across the Saxo Bank graduate programme?

I came to Copenhagen from Spain to finish my master's degree. I really liked the city and the people, basically everything but the weather. As I finished my degree I started to look for jobs and came across these graduate programmes. It's not just a job but still a learning process as known from university and I really like that, I personally think that it's a great way of going into the job market. I also didn't know what I wanted to do, just that it was to have something to do with IT, so this programme allowed me to explore several different things. And even though it might sound a bit silly. I really liked that it felt quite exclusive and elite.

2. What are some challenges you are happy you have faced?

For me personally it was definitely challenging going to all the different departments because in some of them I had no background knowledge. But it was also quite enriching because there is a lot of communication across teams. It gave me the possibility to see if there was something I liked more and in my case I actually did not end up in my original sponsor department.

3. How do you see your career developing at Saxo Bank?

In the programme there was a lot of learning. I think parts of the program can contribute a lot to my career at Saxo Bank. Especially the network across the organization and the understanding of Saxo Bank as a whole, allows me to execute faster and more efficient on a lot of things. I guess you can say that I am a little bit of everything. I really like it at Saxo Bank, so I hope that I can continue my growth here.

SAXO

4. Do you have any tips for applicants?

Yes! Always be ambitious. Learn to sell yourself and never underestimate the ability of being able to work in a team. I feel like this program actually doesn't focus too much on specific skills, not that you don't need them, but they focus more on your attitude and why you want to take part in this program, which I generally think is great.



See their graduate roles on www.graduateships.com



Cathrin Kristensen - Saxo Bank

"It's a truly international program. In Saxo Bank we are over 60 different nationalities working together. The program offers a great possibility to try out different areas of Saxo Bank."



1. What makes the Saxo Bank graduate programme special?

It's a truly international program. In Saxo Bank we are over 60 different nationalities working together.

The program offers a great possibility to try out different areas of Saxo Bank. As a Graduate you'll get the opportunity to be exposed to many different elements throughout the 18 months long program, and often opportunities appear that you otherwise wouldn't have thought of.

2. How is the program put together?

Every Graduate has a sponsor. The Sponsor is the owner of the Graduate and plans the program. The first 9 months, the Graduate gets exposed to important stakeholders across Saxo Bank. As an example a Graduate in Sales, could be rotated to Compliance for a 3 month period, or an IT Graduate could be rotated to the Trading Floor for a 3 month period. This, to give the Graduate an understanding of the entire value chain. Also the Graduate will be rotated to one of the subsidiaries abroad to ensure a cross geographical exposure. All is obviously subject to COVID-19. The remaining 9 months of the program the Graduate will rotate within the specific function the Graduate is allocated to.

3. What sort of profiles are you looking for?

Curiosity, resilience and a huge appetite for learning as well as being a team player are some of the behaviors we find important to become successful in Saxo. It is also a plus if you have some kind of work experience. It doesn't matter where you worked, as long as you know what it means to engage in a work relation.

Lastly, diversity is very important in Saxo. Our last Graduate batch of 10 candidates had 9 different nationalities.

4. Do you have any advice for future graduates?

We expect our Graduates to take ownership of their own development, by being proactive and inquisitive.

Saxo Bank offers 10 graduate job opportunities in 2021 in Denmark, with 3 rotations - one taking place abroad. Fluent Danish is not required, only fluent English. Application deadline is 5th of February.



See their graduate roles on www.graduateships.com





GRADUATE PROGRAMMES IN FAST MOVING CONSUMER GOODS COMPANIES





+10.000

HQ

Paris

OFFICES IN

GRADUATE WEBSITE



Global



L'Oréal's Nordic organization counts close to 1000 employees based in the four Nordic capitals, with Denmark being the Nordic headquarter. With its unique international portfolio of 34 diverse and complementary brands, the Group generated sales amounting to 26.02 billion euros in 2017.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

Programme Duration: 12 months

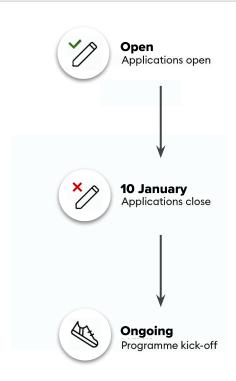
Area: Marketing, Sales, Operations,

Finance

Rotations: 2

International Rotations: Copenhagen, Oslo,

Stockholm and Helsinki



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Retail Brand** Manager
- Jr. Category Manager, Fragrances & YSL
- Scandinavian Digital Media and **Social Brand** Manager

EXTERNAL

- FMCG: Unilever, H&M, P&C etc.
- C20 **Companies:** Novo Nordisk, Maersk etc.
- Start-ups: Fashion, Social-media

glassdoor 3.9 ★★★★



Pros

Good work environment and nice colleagues.

Busy, fast-paced workplace but not in a stressful way.

Innovation is highly prioritized.

Cons







SIZE HQ OFFICES IN GRADUATE WEBSITE

Output

O

Arla Foods amba is an international cooperative based in Viby, Denmark, and the largest producer of dairy products in Scandinavia. Arla Foods was formed as the result of a merger between the Swedish dairy cooperative Arla and the Danish dairy company MD Foods on 17

April 2000

THE GRADUATE PROGRAM

Number of positions: 15

Denmark Locations: Viby

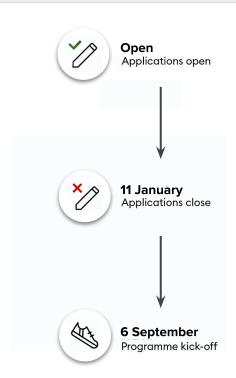
Programme Duration: 24 months

Area: Finance, IT, Marketing, Project

Management

Rotations: 3 (8 months each)

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- ☐ Process Excellence, Commercial Train
- ☐ Product Manager,
 Arla Foods
- Ingredients
- ☐ Finance Manager,
 Brand Manager and
 many other
 opportunities

EXTERNAL

- FMCG: Unilever, H&M, P&G etc.
- C20
 Companies:
 Novo Nordisk,

Maersk etc.

Consulting: Mgmt & IT Consulting

glassdoor 4.4 ★★★★★

Pros

A fast-track programme to a management career.

Focus on personal and professional development.

Cons



Moyo Adenmosun - Arla Graduate

"Going for a graduate program was the most natural thing for me after the studies". Hear from Moyo why the Arla program is the best next career step.

1. Why choose a graduate program?

What I find attractive about graduate programs is the amount of learning that is possible to acquire and how much companies generally invest in graduates to help them develop personally and professionally. To accelerate this development, I was looking for the fast track graduate programs designed for future leaders. Arla is one of the companies that provides its graduates with such a fast track programme and as well includes many different types of training.

2. Challenging moments?

During my first rotation, I was responsible for a marketing strategy. Coming with my background, which is mostly focused on engineering, I had to start working in a completely different field. I recall that it was a challenging task and I had to learn to adapt new ways of thinking.

Along with the responsibility you are given, there is also freedom for you to try things. I might work on the boundary of my comfort zone, but with the support given, it helps me develop personally and professionally.

3. Mentorship

One thing to especially highlight is the focus on personal and professional development.

For example, I was assigned a mentor, which Arla makes a personal approach to, in order to match you with the right person. They take into consideration your output and what you would need in a mentor in order to find the best fit.

Arla

4. How to succeed in Arla

The key to success in Arla is to know yourself, know the others and learn how to use that to find meaning in your work. It will help you progress at Arla to be open and asking questions if you are unsure about something. On top of that, self-confidence and believing in your skills are two abilities that every future employee should possess, since you usually end in a managing position. Hence, you should have traits that support a managerial role.

As a piece of advice for future graduates and applicants: be your-best professional-self. As simple as it sounds it might change the way that the recruiters or your co-workers will perceive you.



See their graduate roles on www.graduateships.com







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



Established in 1847 by brewer J.C. Jacobsen, the Carlsberg Group is one of the leading brewery groups in the world today, with a large portfolio of beer and other beverage brands.

THE GRADUATE PROGRAM

Number of positions: 10 - 15

Denmark Locations: Copenhagen

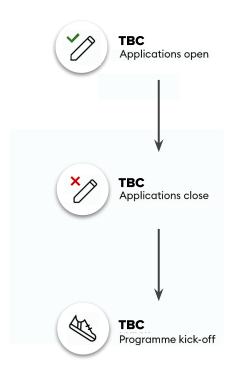
Programme Duration: 24 months

Area: Finance, Marketing, Supply Chain, Digital,

Commercial

Rotations: 3 - 4

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Group FP&A** Manager, Carlsberg Group
- **Business Process** Manager, Carlsberg Group
- **Channel Activation** Manager, Convenience Channel in Denmark

EXTERNAL

- Consulting: Mamt & IT Consulting
- **Financial** Services: Banks, Pension Funds, Insurance Companies
- **C20 Companies:** Novo Nordisk, Maersk etc.

glassdoor 3.5 ★★★★

Pros

Perhaps the most sought-after graduate programme in Denmark and the World.

Responsibility for projects already from week 2.

Plenty of trainings, webinars, 1-day courses.

Cons

Sometimes long hours.







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Denmark



The DLG Group is one of Europe's largest agribusiness companies with 6,300 employees and activities in 18 countries. The DLG Group is one of Europe's largest agribusiness companies and is owned by Danish farmers.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

Programme Duration: 12 months

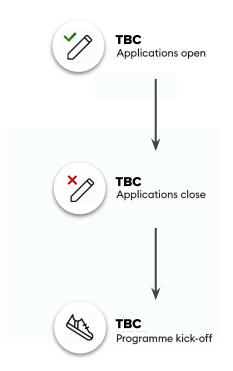
Area: Finance, IT, Marketing, Project

Management

Rotations: 5 - 10 Intern visits across the

organisation

International Rotations: No







HQ

OFFICES IN

GRADUATE WEBSITE



1.001 - 5.000



Brande, DK



Denmark



More than 15,000 people work at BESTSELLER worldwide. BESTSELLER is a family-owned clothing and accessories company founded in Denmark in 1975, providing fast affordable fashion for women, men, teenagers and children under brands such as JACK & JONES, SELECTED, VERO MODA, ONLY, PIECES, VILA, OBJECT, JUNAROSE, MAMALICIOUS, NAME IT and Y.A.S.

THE GRADUATE PROGRAM

Number of positions: +15

Denmark Locations: Brande & Aarhus

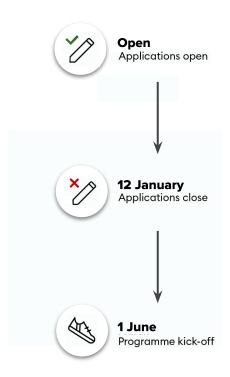
Programme Duration: 24 months

Area: Buying, Sales mgmt, Retail mgmt,

Finance, E-commerce, Design, IT

Rotations: 2

International Rotations: Yes, Global



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- ☐ BusinessDevelopment, VeroModa
- ☐ Business Analyst,
 BESTSELLER
- Project manager,BusinessDevelopment

EXTERNAL

Consulting:
Mgmt & IT
Consulting

Fashion: H&M, Nike, Adidas, Hummel, ECCO

glassdoor 3.1 ★★★★

3.1 \ \ \ \

Pros

The core for me is the international environment with passionate and highly dedicated colleagues, which creates this great working environment

50% discount on clothing (150 Euro limit associates, supervisor and above 250 Euro limit)

Cons

Could be more flexible with working hours and work location







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



he GN Group is a global leader in intelligent audio solutions that let you hear more, do more and be more than you ever thought possible. Founded in 1869, the GN Group today has 5,500 employees and its parent company, GN Store Nord, is listed on NASDAQ Copenhagen (GN.CO).

THE GRADUATE PROGRAM

Number of positions: 10

Denmark Locations: Copenhagen

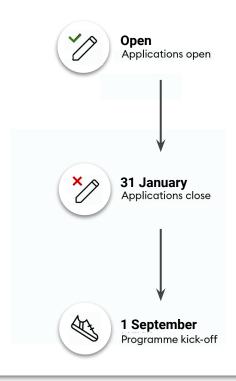
Programme Duration: 24 months

Area: Engineering, Finance and Marketing

Rotations: 3

International Rotations: Yes, 1 rotation outside

of DK



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Strategic Business Model Project** Manager, Business Transformation and Strategy
- Marketing **Operations** Manager, GN Hearing
- Project Manager, **New Business**

EXTERNAL

- Consulting: Mgmt & IT Consulting
- Med Device: Widex, Oticon
- C20 Companies: Novo Nordisk, Maersk etc.

glassdoor 3.9 ★★★★

Pros

Great leadership and fair compensation

Really nice place if you want to make an impact. Lots of development opportunities for high performers

Cons

Changing management resulting in changing strategic direction



DANISH CROWN



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Randers



Denmark



The Danish Crown group is the World's largest pork exporter and Europe's largest pork processor. Danish Crown is Europe's largest meat processing company and Danish Crown Beef is a significant player in the European beef market.

THE GRADUATE PROGRAM

Number of positions: 8

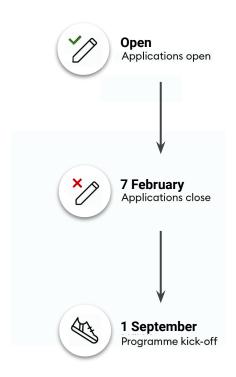
Denmark Locations: Randers

Programme Duration: 24 months

Area: Production, Business

Rotations: 3 (8 months each)

International Rotations: UK, Sweden, Germany, Poland, Holland, China, Spain +



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Business Graduate:

Business Developer & Executive Assistant

Business Graduate:

Business Analyst

□ Business Graduate:

Operations Management Specialist

EXTERNAL

Consulting:

Mgmt & IT Consulting

FMCG: Arla,

Tulip, Vion Food Group

□ C20

Companies:

Novo Nordisk, Maersk, Lego

etc.

glassdoor

Pros

Truly international programme.

Several options for international rotations.

Great support system.

Cons

Location in Randers.



Emilia K.- Danish Crown Graduate

"Throughout the Danish Crown Graduate Programme, I have seen many different parts of the organisation and have managed to build a strong network across the business."



1. Why Danish Crown?

I'm from Poland and I have a MSc in Animal Sciences from Poznań University. I discovered the graduate programme online through some ads and really liked the first impression I got there. When I started digging further into it, there were a lot of aspects that appealed to me. I liked that the programme had at least one rotation abroad as I knew that I wanted to try and work internationally. In addition, I liked that the programme had a broad perspective which would allow me to work on varied projects.

2. Who should apply?

I think that you need to have courage and you need to be able to deal with adversity and ambiguity. Working in a graduate programme, and in Danish Crown, you will be forced to interact with a lot of different people so you really can't be shy - but it is also important that you are humble and respectful in your approach.

You also need to enjoy working in an international company and working in a rapidly changing business. There are a lot of things that affect our business, both external and internal factors.

3. What was your development within Danish Crown after the graduate programme?

Following the graduate programme I was hired full-time as an Animal welfare & CSR Chief specialist. I think I have created a good foundation for myself in the company. I have seen many different parts of the organisation and have managed to build a strong network across the business - something I can leverage in my current and future roles.

4. Do you have any advice for future graduates?

My advice would definitely be that you should know why you want to join. Be yourself and be your best self.
I also want to stress that during the programme you both have a buddy, mentor and line manager, plus all the past graduates. Remember to build this web of people and contacts that you always can reach out to.



See their graduate roles on www.graduateships.com



Gitte Dalgaard Hansen - Danish Crown

"At Danish Crown we are looking to hire new production and business graduates. That means being innovative, ambitious and resilient."

1. What makes the Danish Crown graduate programme special?

One of the things which makes our programme special is our very well established support system. All the graduates have both a line manager, a mentor and their graduate buddies. I have one-to-one meetings every month with all the graduates and I let them know that my door is always open.

Our graduate programme is also a bit unique in the sense that we have a broad leadership programme. This means that we are looking for broad profiles with an interest in leadership in general and not specialists as in many of the other graduate programmes out there.

2. Any tips for applying to the Danish Crown graduate programme?

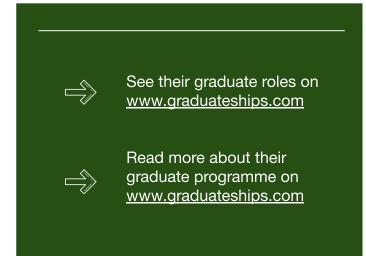
It is extremely important to be interested in both Danish Crown and the graduate programme and many applicants forget to stress this in their application. It should also be noted that we really value professional experience. We encourage candidates to highlight what experiences they have had and the learnings from those. The difference between an average applicant and a strong applicant often comes down to how well prepared they are and their motivation to join our company and leadership programme.

3. What profiles?

Our business track is focused on graduates with typically a business degree and our production track is focused on graduates with a more technical degree such as supply chain or within engineering. We are looking for graduates that have ambitions to become future leaders. We also want to attract people that are curious by nature and have the ability to stay curious throughout their career and are driven by making results.

4. How is the recruitment process?

- 1. You apply for the programme by completing a case.
- 2. We then screen the case and CV, and send you a second case to solve.
- 3. Then we call for a first round of interviews and tests.
- 4. And finally we call for a second round of interviews and a third case with a business manager.







HQ

OFFICES IN

GRADUATE WEBSITE





Bredebro



Global



ECCO people have a passion for what they do and a drive to achieve the very best. This passion and drive are what characterise ECCO and what make them a successful global company.

THE GRADUATE PROGRAM

Number of positions: TBC

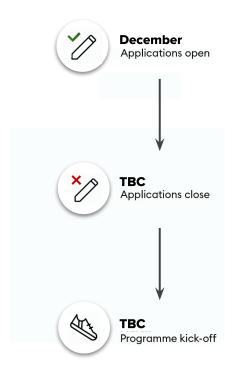
Denmark Locations: Bredebro

Programme Duration: TBC

Area: TBC

Rotations: TBC

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

EXTERNAL

Consulting: Mgmt & IT

Consulting

Fashion: H&M. Bestseller, IKEA

C20 Companies: Novo Nordisk, Maersk, Lego

etc.

glassdoor 3.7 ★★★★

Pros

Nice salary, nice bonus, free shoes, the managers want you to grow.

Great product to work for, employee discount, possibility to grow.

Cons

Let the info flow from upper management more easily.









1,001-5,000



Kolding, Denmark

HQ

OFFICES IN

Kolding and Aarhus

GRADUATE WEBSITE



In 1973, the first modern Lidl store opened in Ludwigshafen (25 miles south of Frankfurt). Today, they operate over 10,500 stores in 29 countries. They have a history of cultivating relationships with local suppliers in each region to offer their customers high quality products at low prices.

THE GRADUATE PROGRAM

Number of positions: 7

Denmark Locations: Kolding, Aarhus from 2023

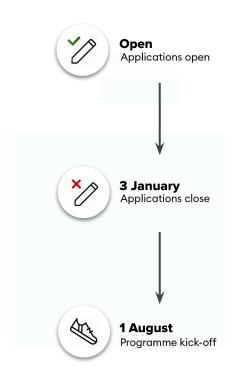
Programme Duration: 18 Months

Area: HR, Marketing, IT, Finance, Logistics,

Sales, Procurement

Rotations: 3

International Rotations: Yes, HQ in Germany



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Marketing Graduate:

> Project and Campaign Manager, Marketing

HR Graduate: Project

Manager, HR Development & Engagement

EXTERNAL

Consulting:

Management

FMCG: Unilever, Nestlé, L'Oréal

C20

Companies:

Pandora,

Carlsberg etc.

glassdoor 3.5 ★★★★



Pros

International experience with German rotation.

Learning German as part of your job.

Lots of responsibility.

BMW 1-series car as part of the compensation package

Cons

Located in Kolding until 2023 when the HQ is moved to Aarhus.



Steffen Aas - Lidl Graduate

"You are not parked on the sideline at all, instead the Managers focus on constantly adding to my development in the new roles I undertake."



I have been so lucky to work in Lidl previous to my graduate program. When I heard about the programme I thought of it as a great opportunity to start my career and obtain an abundance of learning. It was all along my plan to get into a graduate program with the opportunities it includes.

I applied for the track International Supply Chain and became a graduate in Lidl after working a year and a bit as project manager within supply chain management. I went through the same process as any from outside of the company and that is how I secured a spot in the programme.

Hence, I started my graduate programme in august 2020, so I am now approximately 4 months in, currently working as a store manager of a Lidl store in Randers.

2. What has been a thing that surprised you about the program?

I was surprised how welcoming the managers received me and how they give me the best possible odds to succeed. They want to teach you everything they know and share their experience. You are not parked on the sideline at all, but instead they focus on constantly adding to my development in the new roles I undertake.

3. What attracted you to Lidl and their programme?

Since I was already working in Lidl, I knew the company from the inside, and that there is an attractive company culture. It is somewhere I can see myself in the future. Furthermore, I appreciate the opportunity to go to Germany for a rotation, as I find the international experience valuable for my personal development and career. I like that Lidl prioritizes the importance of learning the language and gives all graduate intense German lessons. In extension to that, I look forward to work at the headquarter, since you get in touch with the central decision-making process.

4. What has been the biggest challenge as a graduate?

The biggest challenge has been to get everyday life running in the store as a store manager. In addition to being incredibly busy with your own tasks, you also have a handful of employees that you have to manage to a greater or lesser degree. It requires a good overview.



See their graduate roles on www.graduateships.com



Christian Pilgaard - Lidl

"The time I had spent in the stores made the development of the project easier, because you have a better understanding of your customers and how we can tailor the project accordingly."

1. What attracted you to the company and their graduate programme?

It was actually a friend of mine that made me aware of the programme and I got interested when I started to look into it. I found the opportunities to obtain leadership responsibility from the beginning attractive and at the same time I knew it could be a good start to my career. It was quite clearly a well-developed programme and that was something I was looking for. Finally, the international rotation as well as specifically Germany as the destination were influential factors too.

2. What did a typical day look like?

It might be a cliché, but only when I was in Germany on the three months German language rotation, I had typical days, but otherwise it was not the case in the graduate programme. The proactivity you had to assume made you take decisions that constantly moved you into new waters. Especially the time spent in the stores involved many diverse days - one day you would perhaps focus on KPI's and another day it was about conducting interviews as part of the hiring process of new staff.

Lidl offers 7 graduate job opportunities in 2021 in Denmark, with one rotation taking place in the German HQ. Danish language is required and German will be obtained during HQ rotation. Application deadline is 3rd of January.

3. What has been the most exciting project you have worked on?

When I was working in the headquarter in Denmark, I was part of an exciting marketing project that was focused around a kids' universe. I was part of a team that marketed the universe. The time I had spent in the stores made the development of the project easier, because you have a better understanding of your customers and how we can tailor the project accordingly. Furthermore, I was part of a project within a talent management program, where I was a key user and later project manager.

4. What has been the biggest challenge as a graduate?

I think the biggest challenge comes in the beginning and in the end of the programme, when you start and when you stop. Here you firstly need to adapt to being a graduate, which can be challenging, since you need to take in and learn a lot in every rotation. It was also my first full-time position, so taking the step from the university into the job market is simply challenging.



See their graduate roles on www.graduateships.com



SCANDINAVIAN TOBACCO GROUP





SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



Scandinavian Tobacco Group is a world-leading manufacturer of cigars and traditional pipe tobacco. They also hold a strong position in the fine-cut tobacco category in the Scandinavian, US and other markets.

THE GRADUATE PROGRAM

Number of positions: 3

Denmark Locations: Copenhagen

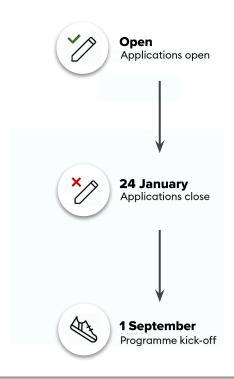
Programme Duration: 16 months

Area: Marketing

Rotations: 4

International Rotations: Yes, primarily Europe,

but globally as well



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- International **Associate Brand** Manager, Little Cigars
 - International **Associate Export**

Activation Manager

Jr. Brand Manager, Pipe Tobacco

EXTERNAL

- Consulting: Mgmt & IT Consulting
- FMCG: STG. Philip Morris, Unilever, P&G
- C20 **Companies:** Pandora,

Carlsberg etc.

glassdoor 3.5 ★★★★



Pros

Former graduates take leading positions in the company today.

Flexibility, nice atmosphere, empowerment, good people. The company cares about its people, support them and invest in them.

Cons

Operates in the tightly legislated tobacco industry.



Ditlev Berner - STG Brand Manager

"The experience and network that you acquire during the STG graduate programme will empower you improve your performance in any future position here."

Can you elaborate on some of the benefits from the programme?

Being in the company as a graduate gave me an advantage when I settled into a more senior role as a Brand Manager. Since I was not new to the company and had been working across the organization, I had established a network of connections and hence it was easier for me to discuss and elevate different matters and suggestions. Another benefit of the programme that I realise as we talk, is the amount of knowledge that I acquired while I was a graduate. Not only the theories but also the company's working culture that I am now very familiar with. it streamlines cooperation with colleagues to work with a similar culture, which is beneficial for everyone.

How is it to work at STG after the graduate programme?

When I completed the program, I was offered a permanent position in the which STG company, for many graduates is the case. The graduate position and my current position are quite different from each other. The graduate program is about learning and getting a more holistic view of the company and you are exposed to departments different during the program. If you get offered a permanent position, your learnings during program is put to the test. Hence, you will showcase how you are able to use all of the abilities you acquired, with a focus on using the methods that you have learned and being able to implement them.

Any advice for of the STG programme?

if you are applying for the graduate programme you should have a desire to work in this specific company and industry. The key in the application is about being honest and describing what you can offer and why you can be a great fit here. From there you need to trust the process. In addition, you should be focused on developing yourself and get to know different departments within the company, as it is the main purpose of the programme. You simply need to exploit the time you spend around STG as a graduate to maximize your learning.

Through the graduate program you will make many mistakes and you should not be too afraid of that - it is a way to obtain new skills and as well learn about Scandinavian Tobacco Group and what kind of company we are.

Ditlev got offered a position as International Associate Brand Manager and his since become an International Brand Manager, exemplifying the fast-track career you can achieve at Scandinavian Tobacco Group.



See their graduate roles on www.graduateships.com



Paulina Möhring - STG Graduate

The projects I am working on translate into real impact on our business around the world - I had not imagined that would be the case for a graduate"

The STG graduate programme

The International Sales and Marketing graduate program offered by STG is divided into four rotations within Brand Marketing, Supply Chain, Local Marketing, and Commercial Excellence. From all of the rotations, two are taking place in the headquarters in Denmark, while one rotation is in a subsidy abroad. Furthermore, the rotation of Supply Chain takes place in Denmark for a short period of time, while the remaining time is spent by the factories in Belgium and The Netherlands, where the main production facilities are located. For instance, Paulina will rotate to the Netherlands next year.

Exciting and challenging moments

The transition from a student assistant to being a graduate was a huge change that I had to internalize. but the change was, by all means, a positive switch due to increase in responsibility, tasks and the like that followed as well. So you can say it was as exciting as it was challenging.

See your analyses turn to reality

What is clear from the change of position is the ability to see the impact that you have on projects and cases. Everyone in the company is very open-minded about the new ideas that graduates bring up. This is partly due to the high trust there is in young people at STG in general as well as current and former graduates performing well in the company. Hence, you get to more easily see the results of the projects, that you have been part of introducing and implementing into the real world.

Working at STG

The working environment is amazing, everyone is super nice - we have a very collaborative office here. Besides the hard work, there is always space for chit-chats with your colleagues. STG is a truly sociable workplace, where everyone is supportive.

Who is the programme for?

The most important thing at Scandinavian Tobacco Group is to be yourself first and foremost. There is no such thing as a structured personality type that will fit perfectly. The employees at STG are very diverse regarding their background and experience - however, the numerous skillsets create an advantageous set of abilities when performing in teams. Therefore, it can be an advantage if your background or university degree stands out. Secondly, the tobacco industry is not an "easy" industry to work in due to the many restrictions regarding advertisements and more, so you should consider before applying, that it might be challenging work from time to time. On the other hand, the most exciting jobs go along with the most challenging ones.



See their graduate roles on www.graduateships.com







HQ

OFFICES IN

GRADUATE WEBSITE





London



Global



British American Tobacco is one of the world's leading multinational companies, with brands sold in over 200 markets, made in 44 factories in 42 countries. They are proud that they are consistently among the top 5 companies on the London Stock Exchange. Their portfolio includes world-famous Global Drive Brands – Dunhill, Kent, Lucky Strike, Pall Mall and Rothmans..

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

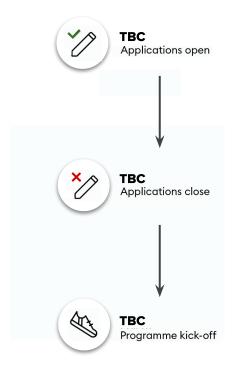
Programme Duration: 12 months

Area: Finance, IT, Marketing, Project

Management

Rotations: TBC

International Rotations: TBC



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

glassdoor 4.3 ★★★★

INTERNAL

EXTERNAL

Consulting: Mgmt & IT Consulting

FMCG: STG, Philip Morris, Unilever, P&G

C20 Companies: Novo Nordisk, Maersk, Lego etc.



Good and flexible working environment

Good salary and competitive environment



No Work Life balance for the employees



H&M



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Stockholm



Global



H&M started in 1947 with one single store for women's clothing, Hennes in Västerås, Sweden. Today it's a global fashion and design group. They have stores for customers locally in 73 markets and strong digital presence through eight clearly defined brands

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: None (Programme in

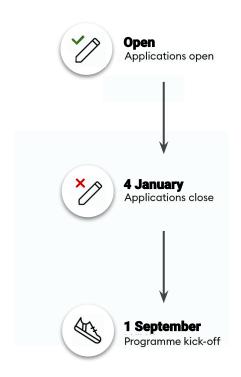
Stockholm)

Programme Duration: 12 months

Area: International, Business, Tech

Rotations: One in HQ and one international

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

glassdoor 3.5 ★★★★

INTERNAL

- **Business Expert / Data Analyst**
- **Project Manager** Roll-Out, Supply Chain
- IT Project Manager, Business Intelligence at H&M

EXTERNAL

- **Consulting:** Mamt & IT Consulting
- **Financial** Services: Banks, Pension Funds, Insurance
- C20 Companies:

Companies

Novo Nordisk. Maersk. Carlsberg etc.

Pros

Cons



ALDI



 HQ

Essen

OFFICES IN

GRADUATE WEBSITE



Global



In Denmark, ALDI has 182 stores across the country. ALDI Denmark has a head office in Albertslund. ALDI Denmark belongs to the ALDI Nord group, one of the leading trading companies in Europe and represented in nine countries.

THE GRADUATE PROGRAM

Number of positions: 5 - 10

Denmark Locations: Copenhagen

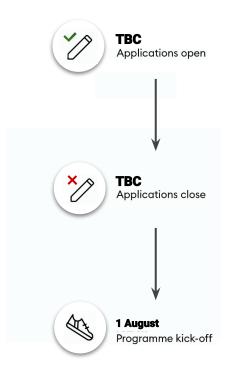
Programme Duration: 12 months

Area: Category Management, HR, Sales,

Marketing

Rotations: 3

International Rotations:









SIZE HQ OFFICES IN GRADUATE WEBSITE

Aarhus

Global

Www.

+ 10,000

JYSK delivers a great Scandinavian offer for everyone within sleeping and living. We are a global retail chain of stores and web shops, and part of the family-owned Lars Larsen Group.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Aarhus

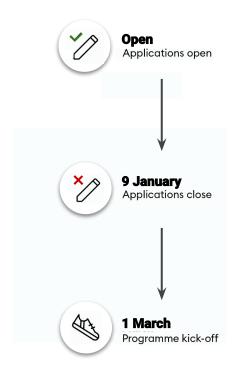
Programme Duration: 12 months

Area: Category Management, HR, Sales,

Marketing, IT

Rotations: TBC

International Rotations: TBC







GRADUATE PROGRAMMES IN HEALTHCARE, MED TECH & BIOTECH COMPANIES





HQ

OFFICES IN

GRADUATE WEBSITE



5,000 - 10,000



Copenhagen



Global



Novozymes is the world leader in biological solutions. As the world's largest provider of enzyme and microbial technologies, their bioinnovation enables higher agricultural yields, low-temperature washing, energy-efficient production, renewable fuel and many other benefits that they rely on today and in the future.

THE GRADUATE PROGRAM

Number of positions: 4

Denmark Locations: Greater Copenhagen

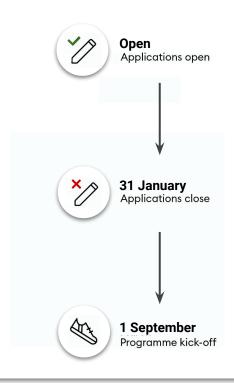
Programme Duration: 24 Months

Area: Finance

Rotations: 4 - 7

International Rotations: Yes; Malaysia, China,

USA



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Project Manager**
- **Treasury Specialist**
- **Business Finance Partner**
- Marketing Manager

glassdoor 3.7 ★★★★★

Pros

Many options for the international rotation. Global scope.

Great flexibility when it comes to rotations.

Truly international company with a global presence.

Really strong finance track.

Cons

Very fast pace and a lot of change during the programme (not necessarily a con, but something to be aware of).

Danish HQ a bit outside of Copenhagen.

Peter Jensen - Novozymes Graduate

novozymes Rotriek Toreorove

The economist was poised for a career in finance, but sought a career with a more direct positive impact on the world. Hear Peter's story as a graduate.

1. Deciding for Novozymes

A key thing for me was to work in a company that was focused around real world products. Ideally products being used by a lot of people and also something that benefited the world. On top of that I wanted to work for a global company where I had the opportunity to gain international experience.

Novozymes ticked all of those boxes and I really liked the experience during the

2. Most exciting project

interview process.

Personally I have really enjoyed the roles where I have been close to our business in the markets. I have had a few roles where I have been working kind of as an advisor or consultant to the management team. In North Carolina in the US I did business cases around how we plan our supply chain.

It was a great learning experience professionally working in our office in the US, but also I had an amazing time personally exploring Raleigh (capital of the state) and other parts of the US.

3. Biggest challenge

You need to be ready mentally for a lot of change during the programme. You will have many rotations which means that you will leave teams that you have just gotten to know to work on something else.

This can be tough, but it's also what makes the experience so great I think. It's up to you to be clear on what you want to get out of the programme. The company is very willing to help you, but you need to reflect on it yourself, speak up and dare to lead, also regarding your own development.

An advice I would give is to try and find something where you can add value to the team or project really fast. Something where you have expertise that can be leveraged quickly. In this way you will be adding value fast while also getting integrated into the team and projects through the rotation.

4. What has surprised the most

How truly international the company is. Once you start in Novozymes and you get to travel around to see different parts of the organisation you really understand how global the footprint is, but also how complex our products are.



See their graduate roles on www.graduateships.com







HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



Lundbeck is a global pharmaceutical company highly committed to improving the quality of life of people living with psychiatric and neurological disorders. For this purpose, Lundbeck is engaged in the research, development, production, marketing and sale of pharmaceuticals across the world.

THE GRADUATE PROGRAM

Number of positions: TBC

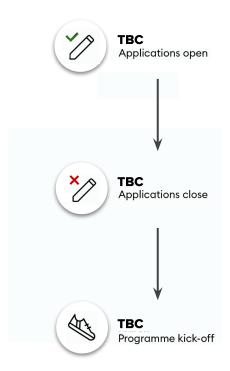
Denmark Locations: TBC

Programme Duration: TBC

Area: TBC

Rotations: TBC

International Rotations: TBC



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Associate** Commercial **Development** Manager
- **Supply Chain Analytics Manager**
- **Associate Product** Manager

EXTERNAL

Pharma/Healt

h Care:

Novozymes, Demant, Novo Nordisk

C20

Companies:

Novo Nordisk, Maersk, Lego etc.

PhD/Research:

Universities



Pros

Wonderful work/life balance and opportunity to grow - if you let them know you are interested in such

Great products and great customer base to deal with

Cons

Can be a little too lean, mostly Danish management seems to limit upward mobility



NOVO NORDISK



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



Novo Nordisk is a global healthcare company with 95 years of innovation and leadership in diabetes care. This heritage has given them experience and capabilities that also enable us to help people defeat obesity, haemophilia, growth disorders and other serious chronic diseases.

THE GRADUATE PROGRAM

Number of positions: 36

Denmark Locations: Greater Copenhagen

Programme Duration: 24 Months

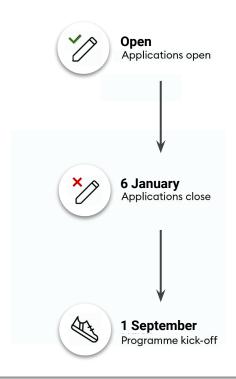
Area: Business, Marketing, Market Access,

Finance, Procurement, R&D

Rotations: 3 - 4 (6 - 8 months)

International Rotations: Yes: Opportunities

across the world



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Manager, Strategic Planning
- **Global Customer Insights Manager**
- **Junior Product** Manager

EXTERNAL

- Consulting: Mamt & IT
 - Consulting
- Pharma/Health Care:

Novozymes, Lundbeck, Coloplast

glassdoor 4.2 ★★★★

Pros

Well-developed graduate programme.

Prestigious company.

World-known graduate programme.

Very social environment.

Cons

Not every track has a secured job position after completion of the graduate programme.



Ashlee Bessolo - Novo Nordisk Graduate

novo nordisk

"Novo Nordisk hires for personality and trains for skills".

Find tips from the inside with current Novo Nordisk Global Business Process Graduate Ashlee.

The Global Business Process track has since changed name and is now the Global Process track.

1. A sample of a Novo graduate

I am from the United States, and after spending a year living in Sweden earlier on, I felt Europe was "calling my name again", so I enrolled for my bachelor in Business, Language and Culture at CBS. In the meantime I worked with marketing and branding for a start-up in the skincare industry and for Danish design company Muuto. While studying my master's at CBS, I started my journey with Novo Nordisk as a student assistant.

2. Why a graduate programme?

The biggest value of the graduate program is that it gives you time to try out different parts of the organization and really figure out what fits you and your aspirations the best. That was my main reason.

The possibility of becoming a Novo Nordisk graduate presented itself during an event while I was holding the student position at Novo Nordisk. I participated in a company presentation and I felt encouraged to apply, when I got introduced to the programme and realized the scope and opportunities in it. Hence, deciding for Novo Nordisk felt like a natural choice.

What differentiates Novo from the others are Danish values that are so intertwined with everyday working. Regardless whether it is affiliate regions outside of Denmark or strictly urban areas where the headquarters are based, you can still get that sense of "Danishness".

3. Tips for applicants

From the application side, Ashlee mentions that you need to manage expectations. The application process is extensive and the HR department is putting much effort into figuring out who you are as a person. If the company decides that I am not the right person, you need to trust the process. They know what profile is needed to succeed with all of the elements that are involved in a graduate program including adaptability to change. Being as transparent as possible in the interview process is something that future applicants should keep in mind.

4. Future with Novo Nordisk

I think when a company invests in you as much as Novo has with the graduate program, it would be such a shame not to continue there. That is not because you owe them anything but because you have now established such a strong network in the company that you have a high likelihood to do well and succeed there after the program. Therefore, if given the opportunity I will continue at Novo Nordisk.



See their graduate roles on www.graduateships.com



Nanna-Freja - Graduate Manager

Fun fact: Lars Fruergaard Jørgensen, CEO of Novo Nordisk, started his career with the company in the Novo Nordisk graduate programme.

1. The programme at Novo Nordisk

The graduate programme was established in 1999 and is today our flagship talent programme enriching our company capabilities by developing tomorrow's key people. New programmes are strategically established to meet future workforce planning challenges. Until now, 313 graduates have been through the programmes and 234 are still with us today! Almost 50 % holds a managerial position – including our current CEO.

2. What output can I expect?

The development of the graduates is highly prioritized in Novo Nordisk. We put together five reasons you should apply for the programme and that future graduates can expect through their time in the programme:

- Strong focus on personal and professional development
- Exciting learning journey with 3 rotations in 2 years
- Challenging tasks with high responsibility from day one
- Cross–functional projects and broad network
- International orientation and a diverse graduate family.

Novo Nordisk offers 36 Global Graduate job opportunities in 2021 in Denmark, Poland, Turkey, Serbia, Gulf Cluster, India, Pakistan, Indonesia, South Korea, Australia, Mexico, Colombia and Brazil! Posted from 17 November – 6 January.

3. Innovating in corona times

The programme will see some changes in the recruitment process this year, where the applicants will be met with a much more digitized universe. The new approach includes a virtual assessment center, in which the applicants will solve cases, play games together and much more.

4. Accommodating into graduate life

The activities in the recruitment process emphasize our focus on teamspirit - we want to make sure that future graduates can work well together with others.

90 % of the graduates we hire are international, and Novo Nordisk offer relocation package and VISA. You will be part of a global and diverse graduate family. You will be accommodated all together in a something we call the "Graduate house" at Østerbro, where they enjoy a social life with other graduates. It has developed into a strong community, smoothing the transition into life as a graduate at Novo Nordisk.



See their graduate roles on www.graduateships.com





Demant

SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Smørum



Global



Demant is a leading global company that develops, manufactures and sells hearing instruments, hearing implants, diagnostic instruments and personal communication devices

THE GRADUATE PROGRAM

Number of positions: 6

Denmark Locations: Smørum (Greater Copenhagen)

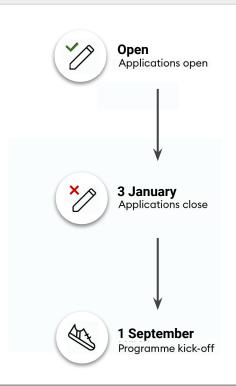
Programme Duration: 24 Months

Area: Finans, Business, Engineering, Operations

Rotations: 3-4

International Rotations: Yes, New Jersey, USA, Ireland,

France, Belgium, Sweden, Australia, UK, Poland +



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

General Business Graduate: Senior Analyst in Commercial

Excellence. International Sales

Finance Graduate: Investor Relations Officer

EXTERNAL

Consulting: Mamt & IT Consulting

Pharma/Health Care:

> Novozymes, Lundbeck, Novo Nordisk

glassdoor 3.8 ★★★★

Pros

Great place to learn within Supply Chain. Long standing expertise in operations.

Many options for the international rotation. Global scale

Good internal training programme.



Less well known brand internationally.

Danish HQ a bit outside of Copenhagen.



Nikolaj Mazor - Demant Graduate

Demant

In his role as an Operations graduate Nikolaj is responsible for ensuring that the supply chain is running smoothly across the world.



I saw the Demant Graduate Programme on a career fair where I got to learn more about the company and their graduate programme. I remember being attracted to the fact that you get to learn a lot of different areas of the company in a short period of time.

From a Supply Chain lense then I was excited about the chance to work in a lot of different areas of Supply Chain. In addition then Demant owns almost all parts of the Supply Chain which is also something a Supply Chain geek like me finds interesting.

2. A day as a Demant graduate

Right now I'm responsible for optimizing the inventory and replenishment operations in our global sale companies. I have daily calls with colleagues in our sale companies. My key task is to ensure our supply chain setup is correct to manage any daily demand, upcoming launches etc.

I also do a fair bit of reporting in my role to communicate how we are doing from a supply point of view. Questions such as "Is our working capital on point?" and other key questions which the management might have. As a global company we need a lot of checks and balances.

I can definitely feel that I have a lot of responsibility on my plate which is motivating.

3. Biggest challenge

I initially described how I liked the fact that you got to see a lot of different areas in the business. The flip side to that is that it can be difficult to limit oneself. There are so many interesting areas and projects, but it's about understanding what you want to do both short and long term. The graduate programme sets you up for a long term career as well, so you should think about what makes sense from that perspective as well.

4. Why did they select you

With my educational background in Supply Chain and my working experience within the field as well I think I have a really strong profile for the operations graduate programme.

I was also really clear that I wanted the graduate programme and what it offered, not just a full time role for me, but something where I could test myself out in various parts of the company.



See their graduate roles on www.graduateships.com





GRADUATE PROGRAMMES IN ENERGY COMPANIES





HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



Headquartered in Denmark, Ørsted's 6,500 employees develop, construct and operate offshore wind farms, bioenergy plants and innovative waste-to-energy solutions and provide smart energy products to our customers.

THE GRADUATE PROGRAM

Number of positions: 35

Denmark Locations: Copenhagen

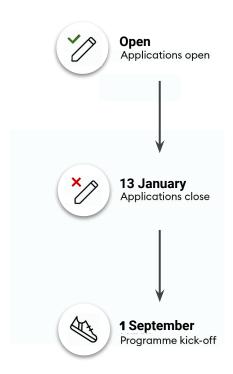
Programme Duration: 24 Months

Area: Business Development & Finance, Digital

& IT, Engineering

Rotations: 2-3

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Senior Consultant in your professional field

EXTERNAL

Consulting: Mamt & IT

Consulting

Energy: Vestas, Centrica, Nature Energy

C20

Companies:

Novo Nordisk, Maersk, FL Smidth

glassdoor 4.3 ★★★★★



Pros

Very strong brand externally with a lot of momentum.

Experts within state of the art energy innovation.

Graduates are highly regarded internally.

Cons

They do have international rotations, but limited to certain locations



Ole Lindeschouw - Ørsted Graduate

As a Commercial graduate at Ørsted, Ole is involved in ensuring continued commercial success for the large Danish energy company.

1. Why Ørsted

At a high-level I liked the thought of continuing my education through a structured programme. In some ways I think a graduate programme is kind of an extension of university as you enter the job market, but through a programme with a clear plan and structure to it.

Then I found the transformational journey from black to green energy Ørsted was/is on incredibly exciting. It is very inspiring to be part of a company that is changing the world and leading in many aspects.

2. Most exciting project

I'm currently working on a very interesting project regarding a wind park off the coast of Germany. My role is to project manage and own the governance processes making sure that all stakeholders are aligned and that we are moving forward as we have planned. It's a very complex process with stakeholders from a wide variety of departments.

It has been super exciting to be part of the project from the beginning and leading up to the final investment decision. I was part of all the leadership meetings and saw how senior people make decisions and how they deal with adversity.

Orsted

3. Biggest challenge

I think it can be challenging to settle in every time you have a new rotation. Normally you have 3 rotations of 9 months, but I had 4 rotations of 6 months each and time flies, so before you know it you are about to move on to your next rotation. And sometimes it can feel like that just about when you get settled in then you have to move on which can be tiring. In those situations I think it's important to be open with your manager and let him/her know how you feel.

On the flipside then I also think that's one of the best things about the programme, that you get to see so many different parts of the business and meet so many interesting people.



See their graduate roles on www.graduateships.com







HQ

OFFICES IN

GRADUATE WEBSITE





Aarhus



Global



Vestas is the energy industry's global partner on sustainable energy solutions. They design, manufacture, install, and service wind turbines across the globe, and with 92 GW of wind turbines in 79 countries, they have installed more wind power than anyone else.

THE GRADUATE PROGRAM

Number of positions: 15

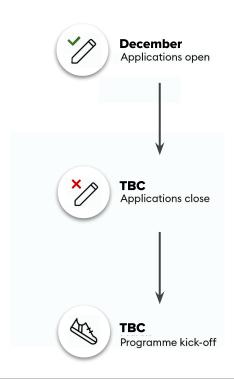
Denmark Locations: Aarhus

Programme Duration: 24 Months

Area: Technology, Operations, Commercial & Finance and Business & Project Management

Rotations: 2

International Rotations: Yes, United Kingdom, United States, Germany, Sweden, Chennai



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Financial Engineer,

Product

Management

- Strategic Purchaser, Global Sourcing
- Project Manager, **Group Finance**

EXTERNAL

- Consulting: Consulting
 - **Energy:** Orsted,
 - Centrica, Nature Energy
- C20

Companies: Novo Nordisk, Maersk etc.

glassdoor 3.5 ★★★★



Pros

Work/life balance is really good here

Good crew great benefits I personally enjoy my job

Cons

Everything is run out of Denmark, so limited opportunity for advancement in the US







HQ

OFFICES IN

GRADUATE WEBSITE





Windsor, UK



Global



Centrica Energy Trading (formerly known as Neas Energy), is an international energy asset management company with activities in power, gas and related commodity markets throughout Europe. Our headquarter is located in London and we have offices in Denmark, Germany and Sweden along with a shift trading office in Singapore.

THE GRADUATE PROGRAM

Number of positions: TBC

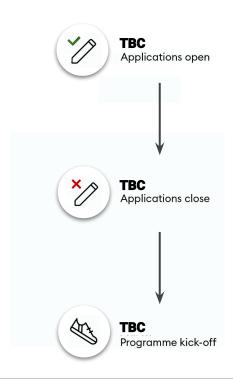
Denmark Locations: Aalborg

Programme Duration: 24 Months

Area: Flexible - pending qualifications

Rotations: 3

International Rotations: Yes, UK



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

EXTERNAL

Market Risk Analyst **Consulting:**

Mamt & IT Consulting

Energy: Orsted, Centrica, Nature Energy

C20 Companies:

> Novo Nordisk, Maersk etc.



Pros

Good work life balance in this company.

Good benefits, good flexible working arrangements.

Cons

Many hierarchy levels, slow and not always optimal decision-making.



NATURE ENERGY 🕀



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Odense



Denmark



Nature Energy is a leader in the green transition and a biogas pioneer Today, Nature Energy operates 10 biogas plants located throughout Denmark, and 2 abroad. Nature Energy's biogas plants will treat more than 5 million tonnes of biomass – waste from agriculture, industry and households – in 2020, converting it into 170 million m3 of green gas.

THE GRADUATE PROGRAM

Number of positions: 4

Denmark Locations: Odense

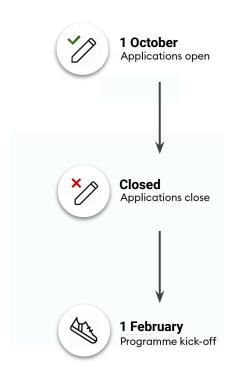
Programme Duration: 24 Months

Area: Engineering, Project Management,

Operation, Compliance

Rotations: 4

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

□ N/A (first year the graduate programme exists)

EXTERNAL

Consulting: Mgmt & IT Consulting

☐ Energy:

Siemens, GE, Centrica

☐ C20 Companies:

Vestas,, Maersk, Ørsted

Pros

Good work life balance in this company.

Good benefits, good flexible working arrangements.

Cons

Many hierarchy levels, not always optimal for decision-making.





GRADUATE PROGRAMMES IN INDUSTRIAL COMPANIES





HQ

OFFICES IN

GRADUATE WEBSITE





Bjerringbro



Global



Poul Due Jensen founded the company in 1945 from his basement in Bjerringbro, Denmark. The first pump made was a water pump. Through the decades, they have sharpened their skills, and to this day, they take pride in moving water to where it should be.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Bjerringbro

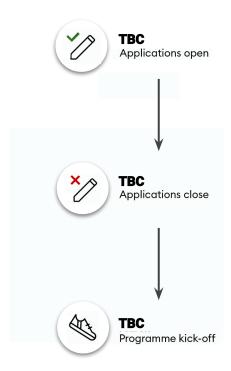
Programme Duration: 24 Months

Areas: Business, Supply Chain, Finance,

Engineering

Rotations: 4

International Rotations: Global



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Internal Sales, Service & solution

departement

- **Senior Project** Manager, Robotics Intelligent Process Automation
- **Business** Development Manager

EXTERNAL

Consulting: Mamt & IT

Consulting

Industrial:

Danfoss. Siemens, ISS

C20 Companies:

> Novo Nordisk, Maersk etc.



Pros

Good work-life balance, flexible working hours.

Positive environment, employee focused, great benefits.

Cons

Internal politics within the top management.







HQ

OFFICES IN

GRADUATE WEBSITE





Nordborg



Global



The world faces growing populations, booming urbanization and rapid climate change. At Danfoss, we engineer ready-to-use solutions to these challenges. We build energy-efficient solutions that reduce food loss and make cities cleaner – using digital technology to make systems smarter and more connected and we engineer innovative new ways to save energy and transition to clean energy for the good of our climate.

THE GRADUATE PROGRAM

Number of positions: 20

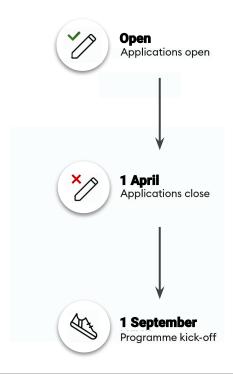
Denmark Locations: Nordborg

Programme Duration: 24 Months

Area: Finance, IT, Sales & Marketing, Innovation, Supply Chain, HR, Strategy

Rotations: 4

International Rotations:Yes, at least one rotation has to be done internationally



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Manager, Strategy & Business Development
- Supply Chain PGP, Cooling Segment
- **Mechanical Design** Engineer
- **Post Graduate Program Lead, HR**
- Postgraduate, CFO

EXTERNAL

- **Consulting:** Mamt & IT Consulting
- Industrial: Grundfos. Siemens, ISS
- C20 Companies: Novo Nordisk, Maersk etc.

glassdoor 3.8 ★★★★

Pros

Strong drive to create solutions to offset climate changes.

Truly global with operations in more than 100 countries.

Graduate programme has been running since 1974 and is one of the longest standing programmes in Denmark.

Ability to select your rotations and locations.

Cons

HQ located in Nordborg.

Due to flexibility during the programme it can be difficult to pin-point exact path after ended graduate programme.

Donnet Rathje - Danfoss Graduate

Donnet fell in love with the Scandinavian way of living and is now creating resilient Supply Chains as a Post Graduate in Supply Chain Management

1. Three reasons to apply at Danfoss

When I was looking for the best way to start my career, I had 3 main criteria in mind:

- 1. First, I wanted to join a company with a greater purpose. Danfoss was clear on the ambition to help prevent climate change through their solutions, which was something that really motivated me to be a part of.
- 2. Second, I wanted to work for a global company. With the graduate programme offering us to go abroad and Danfoss operating in more than 100 countries all over the world, this criterion was fully met.
- 3. Finally, my goal was to experiment in the different disciplines of supply chain and logistics. As the graduate program at Danfoss offers a Supply Chain track and at the same time, is very flexible in letting you try projects in different areas even outside your track, it was really clear that this program would be the perfect match for me.

2. Most exciting project

I really enjoy the project I'm currently working on. It's quite technical but without going into too much detail, it is about planning the capital expenditures for ramping up our global supply chain as we are currently launching a new portfolio of frequency converters globally.

My task is to further develop our supply chain strategies top down and create business cases bottom up on how to ensure that over the course of the global launch, our supply chain can satisfy customer needs efficiently. Here we also have to consider a very trending topic in supply chain management at the moment, which is how to minimize the impact of random disruptions such as COVID.19 on our ability to produce and deliver products to our customers.

3. Biggest challenge

You need to be ready to take responsibility for your own journey as a graduate. Danfoss is a huge company and especially in the beginning it can be a bit overwhelming with all the new impressions and information coming at you. I would highly recommend that you spend quite some time thinking about what you want to get out of your time as a graduate and how you want to develop -both before and during the program. What rotations you want to do and what projects you want to work on is on you. Danfoss is very flexible and can give you all the options, but you need to drive it.



See their graduate roles on www.graduateships.com



Elisa Corydon-Petersen - Danfoss

Having been a Post Graduate at Danfoss herself it was natural for Elisa to take on the responsibility to find ways for Danfoss to keep attracting top talents

1. What is the story of the Danfoss Graduate program?

The graduate program is an integral part of Danfoss. It was launched in 1974 and more than 500 graduates have been through our program since the beginning. We are a people first company meaning that a large part of our business relies on having smart people solve tough problems. That has always been the case and the reason why we have had a talent program for so long.

The program ensures that we have a pipeline of talents and potential future leaders. Today two of the executive group are former graduates, so as you can imagine the legacy of the program is strong and it's something that everyone in the company knows about.

2. What kind of graduates are you trying to attract?

Our program has a lot of freedom to it. It's important that we get in graduates that are able to drive their journey themselves. They need to be proactive and take initiative when it comes to selecting rotations and projects. We are looking for people who see the freedom in the structure as an opportunity.

On a more personal level we are looking for graduates that are smart but humble and are good collaborators. That's an important skill as they will often be working with colleagues from other teams and departments.

3. The best thing about the program?

In my view it's the fact that you are able to select your own projects and rotations. We let you decide which challenges you want to pursue and ultimately what kind of profile you want to build in Danfoss. Personally I knew a lot about Finance, but I also wanted to learn about business development, so I had the chance to do that during my graduate program. It's really up to you to define what you want to learn.

4. Areas where you are still trying to improve the experience?

It's probably the flipside of what I just said is that it can be difficult to very clearly lay out the path which you can expect to have on our graduate program.

It's difficult to point to typical projects as all experiences are so different. It's also difficult for us to say what roles they will get after the graduate role.



See their graduate roles on www.graduateships.com











24.5000

HQ

OFFICES IN

GRADUATE WEBSITE



Pully, CH



Global



Together with their customers Tetra Pak make food safe and available, everywhere. Since the start in 1951 they have taken pride in providing the best possible processing and packaging solutions for food.

THE GRADUATE PROGRAM

Number of positions: 3

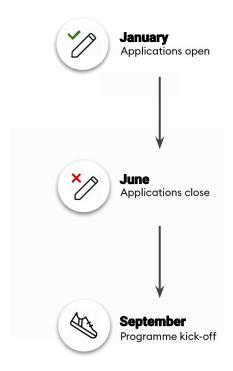
Denmark Location: Aarhus

Programme Duration: 12 or 24 Months

Area: Sales, Engineering

Rotations: Yes

International Rotations: Corona dependent



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Junior Production Engineer:** Quality Area Manager
- **Junior Automation Engineer:** Automation Engineer

EXTERNAL

- **Consulting:** Process. IT Consulting
- Industrial: Grundfos. Siemens, Arla
- C20 Companies: Novo Nordisk, Vestas etc.

glassdoor 4.1 ★★★★

Pros

good pay salary work life balance.

Good working environment, everyone is helpful.

Cons

good pay salary work life balance.

Good working environment, everyone is helpful.







+ 10,000

Schaan, LI

HQ

OFFICES IN

GRADUATE WEBSITE



Global



Hilti is a global leader in providing technology-leading products, systems and services to the worldwide construction industry. Our success is driven by distinction, defying convention and powering some of the world's most ambitious feats of engineering for our customers.

THE GRADUATE PROGRAM

Number of positions: +5

Denmark Location: Copenhagen

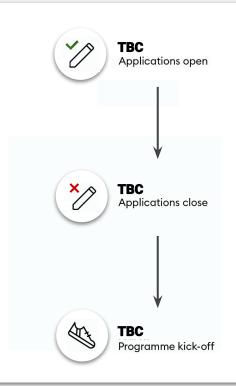
Programme Duration: 24 Months

Area: Business, Finance, Technical, Logistics

Rotations: 4

International Rotations: Yes (at least one

rotation)



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE



INTERNAL

- **Product Manager BU** Installation Systems, Central
 - Europe
- **Regional Project** Manager
- **Product Manager**

EXTERNAL

Consulting:

Mamt & IT Consulting

C20 Companies:

> Novo Nordisk. Maersk etc.

Cons

Pros



VIKING



SIZE HQ OFFICES IN GRADUATE WEBSITE

OFFICES IN GRADUATE WEBSITE

Global

Www.

1,001 - 5,000

VIKING Life-Saving Equipment A/S is a global market leader in maritime and offshore safety, providing and servicing safety and fire-fighting equipment for passenger and cargo ships, offshore installations, fishing vessels, the navy, fire departments and leisure yachts.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Esbjerg

Programme Duration: 24 Months

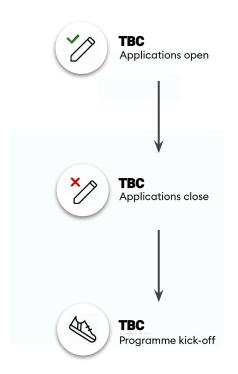
Area: Finance, Marketing and

Communications, Engineering, IT, Human

Resources, Service, Design, Product

Rotations: TBC

International Rotations: TBC





HEMPEL



SIZE HQ OFFICES IN GRADUATE WEBSITE

Output

O

As a world-leading supplier of trusted coating solutions, Hempel is a global company with strong values, working with customers in the protective, marine, decorative, container and yacht industries. Hempel factories, R&D centres and stock points are established in every region.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Locations: Copenhagen

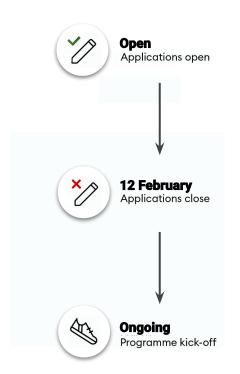
Programme Duration: Ongoing

Area: Sales, Marketing, Commercial

Rotations: Yes

International Rotations: Six-month placement abroad with the Technical Services department

in Singapore







GRADUATE PROGRAMMES IN IT COMPANIES





HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



KMD is a leading supplier of mission-critical software, solutions and IT services primarily to Denmark's public sector, but with a growing footprint in the private sector both domestically and in Sweden and Norway.

THE GRADUATE PROGRAM

Number of positions: +15

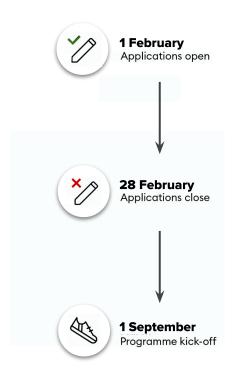
Denmark Location: Ballerup

Programme Duration: 24 Months

Area: Project Management, Software Development, SAP, IT konsulent

Rotations: None

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Project

Management: Project Manager

- IT program: SAP Consultant
- IT program: IT Consultant

EXTERNAL

Consulting: IT Consulting

IT Companies:

NNIT, Netcompany, **TDC**

C20

Companies:

Novo Nordisk, Maersk, etc.

glassdoor 3.3 ★★★★



Pros

The programme is particularly good at developing high performing specialists.

Strong learning environment within IT/Data.

Full-time role offered after end graduate programme.

Cons

No rotations.

Limited International opportunities.





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SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





San Jose, US



Global



Cisco was founded in 1984 by a small group of computer scientists from Stanford University. Since the company's inception, Cisco engineers have been leaders in the development of Internet Protocol (IP)-based networking technologies. Today, with more than 71,000 employees worldwide, this tradition of innovation continues with industry-leading products and solutions

THE GRADUATE PROGRAM

Number of positions: TBC

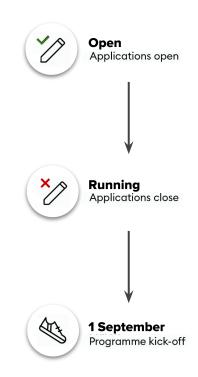
Denmark Location: Copenhagen

Programme Duration: 12 Months

Area: Sales

Rotations: Relocate to Amsterdam for 12 months (potentially virtually this year) then hometown

International Rotations: Amsterdam



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Cyber Security** Sales Specialist
- Virtual Sales **Account Manager**
- **Account Manager**

EXTERNAL

Consulting: IT Consulting

IT Companies:

NNIT, Netcompany, TDC, Microsoft, Google

C20

Companies:

Novo Nordisk, Maersk, Lego etc.

glassdoor 4.2 ★★★★

Pros

A global environment that provides structured training and on-the-job-experience

Get the opportunity to rotate and understand diverse areas of Sales via our model of Education Exposure Experience

You'll be part of our Cisco Sales Associates Program (CSAP), an award-winning and industry recognized early-in-career development program for top university graduates

Cons

You will be a small part in a very big machine







HQ

OFFICES IN

GRADUATE WEBSITE



1,001 - 5,000



Copenhagen



Scandinavia



TDC NET provides networks that connect us to each other and connect Denmark to the world. We specialise in technology development, data analysis, project management, partnerships, business strategy and technology. We work in the interface between technology and business, and together, we build tomorrow's digital infrastructure and ensure that it is available to everyone.

THE GRADUATE PROGRAM

Number of positions: TBC

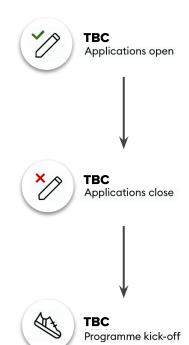
Denmark Location: Copenhagen, Aarhus

Programme Duration: 12 Months

Area: TBC

Rotations: 2

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

glassdoor 3.9 ★★★★

INTERNAL

- Consultant, Group Strategy Nuuday
- Strategy Associate, TDC Group
- **Diversity & Inclusion** Lead

EXTERNAL

Consulting: Mamt & IT

Consulting

IT Companies:

NNIT,

Netcompany,

TDC

C20

Companies:

Novo Nordisk.

Maersk etc.

Pros









HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Scandinavia



Nuuday consists of more than 4,000 skilled team players divided into 9 dynamic brands that provide digital services, cloud solutions and entertainment to all of Denmark. At Nuuday, we take the lead in putting the possibilities of technology into play - and we always do it in a way that ensures our customers' privacy and security.

THE GRADUATE PROGRAM

Number of positions: TBC

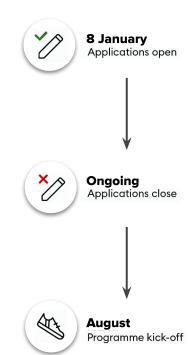
Denmark Location: Copenhagen, Aarhus

Programme Duration: 12 Months

Area: Developer (IT), Data Analysis, UX, Product Management, Strategy, Digital Marketing, Finance

Rotations: 2

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Consultant, Group Strategy Nuuday
- Strategy Associate, TDC Group
- **Diversity & Inclusion** Lead

EXTERNAL

- Consulting: Mamt & IT
 - Consulting
- IT Companies:

NNIT,

Netcompany,

TDC

C20

Companies:

Novo Nordisk. Maersk etc.

glassdoor 3.9 ★★★★

Pros

Steep learning curve.

Very professional hiring process despite corona.

They even sent a little package with snacks for an interview day.

Cons

Many competing applicants.







HQ

OFFICES IN

GRADUATE WEBSITE





Redmond, US



Global



Microsoft is omnipresent. Its Windows operating system and Office suite of productivity software dominate their markets. The company's cloud computing platform, Azure, is one of the leaders in that burgeoning market. Millions of people interact on LinkedIn, the business-oriented social network.

THE GRADUATE PROGRAM

Number of positions: TBC

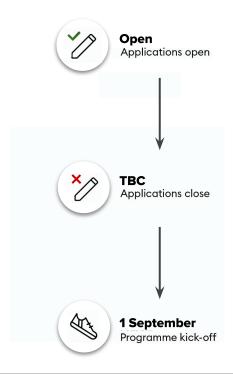
Denmark Location: Greater Copenhagen

Programme Duration: 12 Months

Area: Sales, Technology, Software Engineering

Rotations: TBC

International Rotations: TBC



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- ☐ Service Delivery Manager
- Business Manager
- → Account Executive

EXTERNAL

- Consulting: Mgmt & IT
 - Consulting
- ☐ IT Companies:

NNIT, Netcompany, TDC, IBM

□ C20

Companies:

Novo Nordisk, Maersk etc.

glassdoor 4.3 ★★★★★

Pros

They have a great work/life balance with lots of flexibility.

Good salary Smart people Beautiful workplaces.

Cons

Slightly poor work/life balance.







HQ

OFFICES IN

GRADUATE WEBSITE





Oslo



Northern Europe



Visma has over 7,500 employees working in Denmark, Norway, Sweden, Finland, the Netherlands, Romania, Latvia and Lithuania. Their many units and companies are all working with the streamlining of business processes in various fields.

THE GRADUATE PROGRAM

Number of positions: TBC

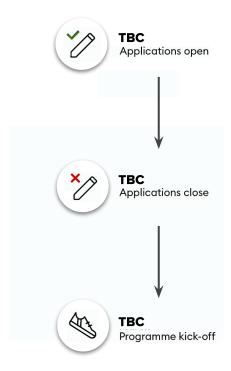
Denmark Location: Copenhagen

Programme Duration: 12 Months

Area: IT, Management

Rotations: On a project basis

International Rotations: Yes



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Business Insight and Performance Manager
- Sales Specialist
- Digital SuccessManager

EXTERNAL

- Consulting:
 Mgmt & IT
 Consulting
- ☐ IT Companies: NNIT, Netcompany,

TDC, IBM

C20
Companies:
Novo Nordisk,
Maersk etc.

glassdoor 4.2 ★★★★

Pros

Flexibility, remote work, good work-life balance.

good work life balance and nice office space.

Cons

Hard work and performance is not always appreciated, no promotions for those who are not working in the Nordic countries.







HQ

OFFICES IN

GRADUATE WEBSITE





Armonk, US



Global



IBM is a leading cloud platform and cognitive solutions company. Restlessly reinventing since 1911, we are the largest technology and consulting employer in the world, with more than 380,000 employees serving clients in 170 countries.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Location: Greater Copenhagen /

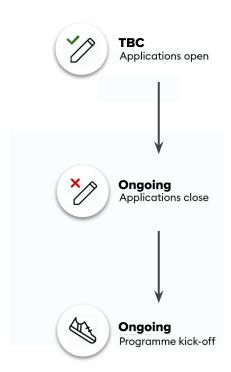
Aarhus

Programme Duration: Ongoing

Area: IT, Programming

Rotations: None

International Rotations: None



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

NA (you start in a fulltime role)

EXTERNAL

- Consulting: IT Consulting
- IT Companies: NNIT, Netcompany, TDC, Microsoft

glassdoor 3.8 ★★★★

Pros

Work-life balance is also extremely good.

work from home allowed unlimited.

Opportunity to work with the newest technology

Cons

Not an official graduate programme, but similar support structure setup



SALESFORCE



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE







Global



Salesforce.com could fill the sky with its clouds. The company offers cloud-based applications that manage employee collaboration as well as customer information for sales (Salesforce Sales Cloud), marketing (Salesforce Marketing Cloud), and customer support (Salesforce Service Cloud). Other products offer e-commerce, analytics, and social media tools through cloud-based applications.

THE GRADUATE PROGRAM

Number of positions: TBC

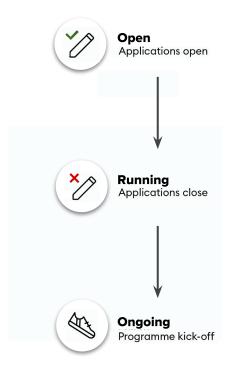
Denmark Location: Copenhagen

Programme Duration: 12 Months

Area: Sales, Operations

Rotations: Amsterdam

International Rotations: Amsterdam



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Customer Success** Manager, Enterprise **Business Unit**
- **Customer Success** Manager, Marketing Cloud
- **Project Manager**

EXTERNAL

Consulting: IT Consulting

IT Companies:

NNIT, Netcompany, TDC, Microsoft, Google

C20

> **Companies:** Novo Nordisk, Maersk, Lego etc.

glassdoor 4.3 ★★★★

Pros

Ability to kick start your career in a leading international tech company

Work across many of the markets in Europe

Spend part of your graduate programme in Amsterdam

Cons

Difficult to maintain work/life balance.







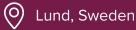
HQ

OFFICES IN

GRADUATE WEBSITE



201 - 500





Scandinavia



At Lime, we love CRM! Since the beginning of the 1990's we have helped companies to reach better results with the help of easy-to-use CRM solutions that we develop, consult and support ourselves. Today we are over 280 colleagues and one of the largest CRM suppliers in the Nordic countries with offices in Sweden, Denmark, Norway, Finland, and the Netherlands.

THE GRADUATE PROGRAM

Number of positions: 6

Denmark Location: Copenhagen

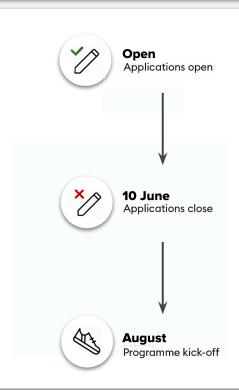
Programme Duration: 12 Months

Area: IT, Business development/Sales, Technical project

management, Application consulting

Rotations: None

International Rotations: Occasional opportunities to work from Lund, Stockholm, Gothenburg, Gävle, Helsinki, Oslo, Copenhagen & Utrecht



glassdoor $3.7 \star \star \star \star \star$

THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- Application Consultant ☐

 Trainee → Team lead
- ☐ Technical ProjectManager Trainee →Delivery Manager
- ☐ Technical ProjectManager Trainee →Consultant Manager
- Account Manager
 Trainee → Account
 Executive or Industry
 Lead

EXTERNAL

Consulting: IT Consulting

☐ IT Companies: NNIT, Netcompany, TDC

Pros

Small office with entrepreneurial spirit.

Potential for higher impact as a graduate

Listed on the Swedish Stock Exchange.

Ability to learn state of the art technology within CRM.

Cons

Relatively unknown brand outside of Scandinavia.

No official international rotations as part of the graduate programme.



Ida Shahbazi - Lime Graduate

Ever wanted to work in the intersection between IT and Consulting? Read how Ida is creating customer magnets through her role as an Account Manager

1. Why Lime

While I enjoyed working at big companies I could feel that I was looking for something with a more entrepreneurial spirit. I wanted to work somewhere where I could have more impact. Lime Technologies stood out to me particularly around their culture and then I really liked the way they presented their employees.

I really got that startup vibe, but with a safetynet that they had already established themselves in Sweden. They are on the Swedish Stock Exchange, so it's a stable company from that point of view.

2. Most exciting project

I closed a deal with "Dansk Skoleidræt" which was very interesting to be a part of. Their user case was also slightly different - instead of using CRM as a sales tool they needed it to manage their schools and members.

It was challenging as we had to find a way to implement the software on this specific use-case with a complex organisation.

3. How "Technical" do I need to be?

Whether you should have a technical background or not depends on the graduate role you're applying to.

My role, the Account Manager role, is the least technical and here a technical background is not a requirement.

The key thing is to have an interest as you will be advising companies on CRM and other technical solutions.

lime D

4. Biggest challenge

Since I work in sales you will face both ups and down. You will experience challenges almost daily and you need to be able to deal with these ups and downs. It's a competitive market and occasionally you will lose clients.

I have experienced a strong support network at Lime Technologies and they are always ready to help you get back on track.

5. Why did Lime hire you?

The feedback I received was that I wasn't afraid to show exactly who I was. I was okay with being vulnerable and also told about my weaknesses. Lime really cares about the person so it's important that you show who you really are.



See their graduate roles on www.graduateships.com



Read more about their graduate programme on www.graduateships.com





HQ

OFFICES IN

GRADUATE WEBSITE





Texas, US



Global



Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset: information. The company services customers of all sizes across 180 countries – ranging from 98 percent of the Fortune 500 to individual consumers.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Location: Copenhagen

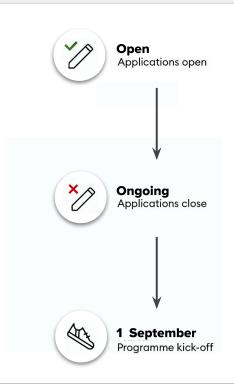
Programme Duration: TBC

Area: Marketing, Account Management, Sales

Rotations: None

International Rotations: International training

and development sessions









HQ

OFFICES IN

GRADUATE WEBSITE





Roskilde



Denmark & Poland



BEC is a full-service Danish IT house. We have more than 50 years' experience developing and operating IT for financial companies. BEC helps finance companies in all areas where IT affects their business. BEC's focus is to optimize our customers' business so that they get the most out of their IT investment and can focus on their core tasks.

THE GRADUATE PROGRAM

Number of positions: 15

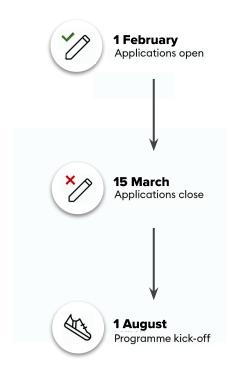
Denmark Location: Roskilde

Programme Duration: 6 Months

Area: IT, Data Science

Rotations: None

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

- **Software Developer** Graduate.
 - **DevOps Engineer**
- **Business** Intelligence graduate,

BI consultant & Product owner

EXTERNAL

IT Consulting

PA Consulting, Netcompany

IT Departments

> in: Financial companies, public functions

C20 Companies

Danske Bank, Tryg, Nordea



Pros

Large global business, with opportunities for an international career

Hired on same conditions as other full-time employees

Many employee benefits, including 6th vacation week.

Cons

Only 6 months programme.







HQ

OFFICES IN

GRADUATE WEBSITE





Montreal



Global



CGI is a global IT consulting firm focusing primarily on five markets: financial services, health care and government, telecommunications and utilities, manufacturing, and retail and distribution.

THE GRADUATE PROGRAM

Number of positions: 10

Denmark Location: Ballerup

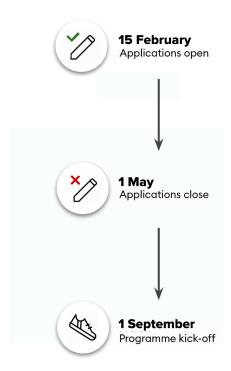
Programme Duration: 12 Months

Area: IT Consulting, Project Management and

Service Delivery

Rotations: None

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

Assisting Project Manager,

Project Manager

Consultant, **Business Architect**

EXTERNAL

Consulting: IT Consulting

IT Companies: NNIT, Atea, IBM, Microsoft

TDC. Netcompany

glassdoor 3.7 ★★★★

Pros

Hired under same conditions as other full-time employees.

Large global business with opportunities for an international career.

Ability to learn from seasoned technical experts

Cons

No international rotations

Location a bit outside of Copenhagen







HQ

OFFICES IN

GRADUATE WEBSITE



5,001 - 10,000



Copenhagen



Nordics



Egmont is a leading Nordic media group shaping the media of tomorrow with award-winning storytelling, agenda-setting journalism and digital innovation. We bring stories to life in almost every medium imaginable, from film and TV to magazines, books and education platforms over games, e-commerce and digital marketing

THE GRADUATE PROGRAM

Number of positions: TBC

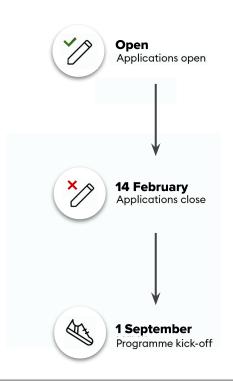
Denmark Location: Copenhagen

Programme Duration: 18 Months

Area: E-Commerce

Rotations: None

International Rotations: No







GRADUATE PROGRAMMES IN SHIPPING & TRANSPORT





HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



A.P. Moller - Maersk is an integrated transport and logistics company; going all the way, together, for our customers and society. ALL THE WAY is our commitment to connect the world so that everyone has both the possibility and the ability to trade, grow and thrive.

The company employs roughly 80.000 employees across operations in 130 countries.

THE GRADUATE PROGRAM

Number of positions: TBC

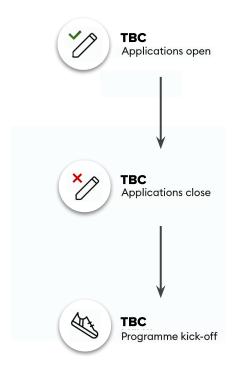
Denmark Locations: Copenhagen

Programme Duration: TBC

Area: TBC

Rotations: TBC

International Rotations: Yes











HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



DFDS provides ferry and transport services in Europe. To over 10,000 freight customers, we deliver high reliability through ferry & port terminal services and transport & logistics solutions. For five million passengers, we provide safe overnight and short sea ferry services. Our employees operates on land and sea and in offices across 23 countries. DFDS was founded in 1866, is headquartered in Copenhagen, and listed on Nasdaq Copenhagen.

THE GRADUATE PROGRAM

Number of positions: TBC

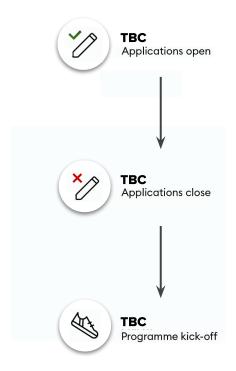
Denmark Locations: Copenhagen

Programme Duration: TBC

Area: TBC

Rotations: TBC

International Rotations: TBC









HQ

OFFICES IN

GRADUATE WEBSITE





Middelfart



Global



Dan-Bunkering supplies bunker fuels, lubricants and related products and services for your vessels worldwide. Thanks to our geographical coverage and in-depth local knowledge, we are your global yet local bunker supplier and a vital part of any effective route planning in every corner of the world. If your vessels are passing the Panama Canal or making routes along the American west coast and Latin America, we offer full physical supply in both Montevideo, Buenaventura, and Cartagena.

THE GRADUATE PROGRAM

Number of positions: TBC

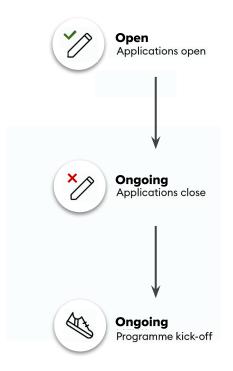
Denmark Locations: Middelfart

Programme Duration: 24 Months

Area: Trading

Rotations: TBC

International Rotations: TBC





KPI OCEANCONNECT



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





London, UK



Global



KPI OceanConnect is one of the world's largest and most experienced independent marine fuels service and solutions providers, established by the merger of KPI Bridge Oil and OceanConnect Marine. Our dedicated global team of 170 experienced professionals has delivered trusted expert advice and services to the international shipping community since 1971

THE GRADUATE PROGRAM

Number of positions: TBC

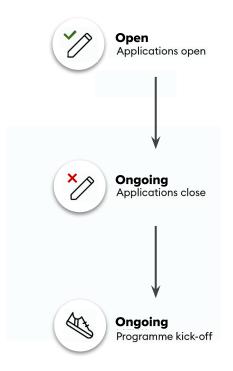
Denmark Locations: Middelfart

Programme Duration: Ongoing

Area: Trading

Rotations: TBC

International Rotations: Yes







GRADUATE PROGRAMMES IN CONSULTING COMPANIES





HQ

OFFICES IN

GRADUATE WEBSITE





Amsterdam



Global



KPMG operates in 147 countries with over 219.000 employees. At KPMG in Denmark, they are redefining what it means to be a professional services firm. They combine profound insight into Danish and Nordic affairs with strong global perspectives and challenge conventions by operating across Advisory, Audit and Tax.

THE GRADUATE PROGRAM

Number of positions: +20 across the two tracks

Denmark HQ: Copenhagen

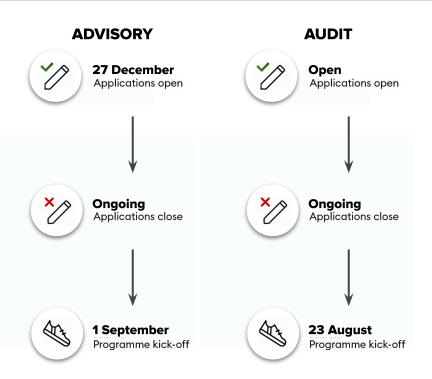
Programme Duration: Advisory 12 Months, Aud

12 Months

Area: Advisory and Audit

Rotations: No, but you will have different clients

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

(Examples of roles, not roles you will be able to enter into directly)

INTERNAL

- NewTech graduate, manager in NewTech (started the graduate program in 2017)
- **Deal Advisory** graduate, manager and hiring manager in Transaction Services (started the graduate program in 2015)

EXTERNAL

- **Consulting:** Mgmt & IT Consulting
- **Financial** Services: Banks, Pension Funds, Insurance Companies
- **C20 Companies**

glassdoor 3.9 ★★★★

GRADUATESHIPS POINTERS

Week-long training programme to kick-off your graduate programme

Assigned mentor throughout your programme

In-house fitness centre at work

No rotations as part of the programme



Aleksandra Billeskov - **KPMG Graduate**

"Something I have really come to appreciate in my graduate programme is the level and pace of my development."



1. Why did you apply for KPMG?

When I first became aware of graduate programmes, I was surprised to see how many different setups had been developed in terms of e.g. fixed rotations vs. focus on one single department. Given my clear focus on the intersection between politics and business, in particular for energy, I applied to the second type of graduate programme and ultimately to KPMG's Infrastructure, Government and Energy service line. KPMG has many service lines relevant to different profiles and the application process is key in identifying which service line is the best fit for each respective applicant and their background.

2. What is it like being a KPMG Graduate?

KPMG's way of working provides an opportunity to try different projects within your focus area, coupled with frequently working in cross-functional teams. This has been key for me, as it has enabled me to work with multifaceted energy projects within offshore wind and PtX, build close working relationships and find my place in the team, without missing out on a broader network and understanding of other service lines and projects. This has been combined with ongoing support and training from the very start, preparing me to transition into new roles.

3. What's the best thing about being a consultant?

One of most exciting elements in being a Consultant is the enormous amount of knowledge you obtain - largely by working with others, and the opportunity to dive into an area of your personal interest. Consulting is more than just creating PowerPoints. Among other things, it is about staying up-to-date and jointly as a team having knowledge and understanding of developments, in order to advise clients – often with short notice and sometimes ahead of newspaper headlines.

4. Final advice for the KPMG application process

Develop an application that reflects you and your interests in light of the company, trust your instinct during the interview, take risks if you believe in it, and finally be honest in your communication with the company!



See their graduate roles on www.graduateships.com



Read more about their graduate programme on www.graduateships.com





HQ

OFFICES IN

GRADUATE WEBSITE





Hellerup, DK



Global



PwC Denmark consists of 2,500 employees who are passionate about making a positive difference for customers and colleagues. Globally, the consulting firm are almost 280,000 spanning across the globe.

THE GRADUATE PROGRAM

Number of positions: 30

Denmark Location: Copenhagen or Aarhus

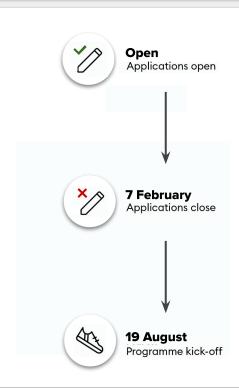
Programme Duration: 12 Months (employed as an

Associate afterwards)

Area: CFO Service, Digital Trust & Trust and Transparency

Rotations: Yes, rotations are highly recommended between the different functions and to the Assurance, Top Tier Department.

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

You will continue as an Associate after ending your graduate role

EXTERNAL

Consulting: Mamt & IT Consulting

Financial Services: Banks, Pension Funds, Insurance Companies

C20 Companies: Danske Bank, Nordea, Tryg.

glassdoor 3.9 ★★★★

Pros

Employment ensured after ending your graduate programme

Introduction week with your fellow graduates and a graduation week at the end of your programme

Ability to work with clients almost from day one

Cons



Cecilie Ilsøe - PwC Graduate

"As a CFO graduate you get the best of both worlds -An invaluable support network of graduates and the ability to experience what it's like to be a consultant."

1. Why PwC

I was one of those graduates that did not have it all figured out when it came to finding my first full-time role. Naturally, graduate programmes appealed to me as it gives you the opportunity to try out different things and experience it together with other graduates.

In terms of PwC I really liked the fact that it was only 12 months and not 24 months as most other programmes. I didn't like the idea of being "locked" in for 2 years if I did not like the role.

I had always been curious about the consulting world and when I read about the PwC programme I felt it would be a good match with my background and also in terms of values. The CFO Service team also deals with a relative broad range of financial topics which would ensure I got to try out many different projects and tasks.

outcome and has asked me to come back which was also a very nice experience. I like to work for the same clients as you are familiar with how they work and their teams.

The client I worked for liked the

DWC

3. Biggest challenge

I guess the flipside to what I described above regarding responsibility. You are given a lot of responsibility very early on so while that is exciting it is also challenging to be alone with clients and ensuring that you deliver in that role.

It is important that you are comfortable being sent out to clients on your own and can handle that situation. You will of course receive training and guidance and will always have your manager to assist you, but building out that independence and confidence is important.

2. Most exciting project

I was allocated to a clean up task for a client. The client had asked us to help them ensure that their accounting from previous years were also adding up to the current years. It's quite normal to have some minor issues from the previous years which might mean the numbers don't add up fully. It was a very interesting task for me to be on and ensure that the books were accurate.



See their graduate roles on www.graduateships.com



Read more about their graduate programme on www.graduateships.com





HQ

OFFICES IN

GRADUATE WEBSITE



201 - 500



Copenhagen



Scandinavia



Valcon are the premium operations consulting firm in Europe, striving to be the happiest company in the world. They have Scandinavian roots and an international profile, and they create value in increasingly complex markets in constant change. Valcon was established in 2000, and they operate in more than 40 countries from their offices in Copenhagen, Göteborg and Stockholm.

THE GRADUATE PROGRAM

Number of positions: TBC

Denmark Location: Copenhagen

Programme Duration: 24 Months

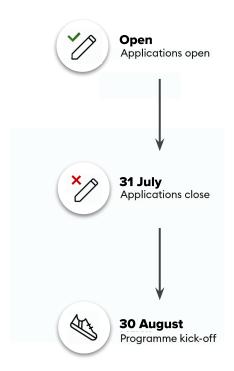
Area: Ops Excellence, Digital Transformation,

Supply Chain, Strategy, Leadership &

Transformational Change

Rotations: 2

International Rotations: No (but projects abroad)



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

NA (you will be hired as a consultant)

EXTERNAL

Consulting: Mamt & IT

Consulting

Financial

Services: Banks, Pension Funds,

Insurance

Companies

C20

Companies:

Novo Nordisk,

Maersk etc.

glassdoor 3.3 ★★★★

Pros

Ability to work cross-functionally across the business

One of the very best structured graduate programmes within Consulting

Potential international travel as part of client projects

Cons







SIZE

→10,000

HQ

New York, US

OFFICES IN

GRADUATE WEBSITE



Global



Deloitte Consulting is one of the largest consulting firms in Denmark with more than 600 consultants and an ambition to be the leading Danish consultant in IT strategic consulting. Globally Deloitte has more than 68,000 professionals.

THE GRADUATE PROGRAM

Number of positions: +50

Denmark Locations: Copenhagen, Odense,

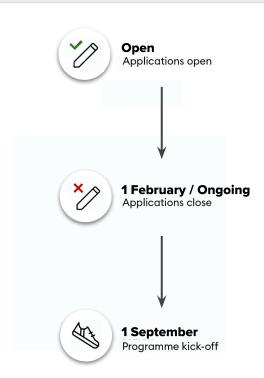
Aarhus, Silkeborg, Esbjerg

Programme Duration: Ongoing

Area: Audit, Risk Advisory, CFO Area, IT

Rotations: No

International Rotations: No



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

☐ Audit & Assurance,
Distinctive, FSI

EXTERNAL

Consulting: Mgmt & IT

Consulting

☐ Financial

Services: Banks, Pension Funds, Insurance Companies

☐ C20

Companies:

Novo Nordisk, Maersk etc.

glassdoor 3.9 ★★★★

Pros

Excellent development opportunities and strong digital profile

Employee friendly, good work culture

Cons

Working hours can be intense during certain times



SIMON & KUCHER

SIMON • KUCHER & PARTNERS Strategy & Marketing Consultants

SIZE

HQ

OFFICES IN

GRADUATE WEBSITE



Bonn, Germany



Global



Simon-Kucher & Partners is a worldwide leader in pricing consulting, helping its clients maximize profits by giving them the tools and recommendations to correctly set prices for their products

THE GRADUATE PROGRAM

Number of positions: TBC

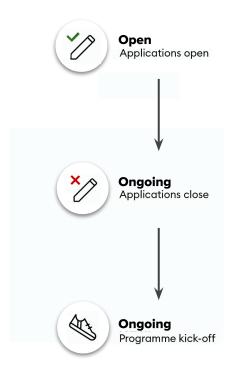
Denmark Location: Copenhagen

Programme Duration: Ongoing

Area: Management Consulting

Rotations: None

International Rotations: No.



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

NA (you will be hired as a consultant)

EXTERNAL

Consulting: Mamt & IT Consulting

Financial Services: Banks, Pension Funds, Insurance Companies

C20 **Companies:** Novo Nordisk, Maersk etc.

glassdoor 3.8 ★★★★



Pros

Most people who leave here know more about pricing strategy than your average

Steep learning and fast career opportunities - Appreciating and flat culture with great colleague.

Cons

Work-life balance can vary depending on what sector / partner you are working with







HQ

OFFICES IN

GRADUATE WEBSITE





London



Global



EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders.

THE GRADUATE PROGRAM

Number of positions: TBC

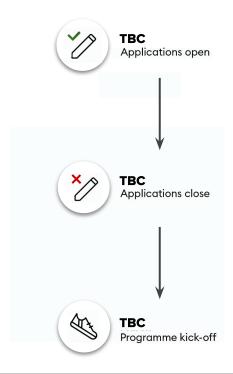
Denmark Locations: TBC

Programme Duration: TBC

Area: TBC

Rotations: TBC

International Rotations: TBC



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

NA (you will be hired as a consultant)

EXTERNAL

Consulting:

Mgmt & IT Consulting

Financial

Services: Banks, Pension Funds, Insurance Companies

C20

Companies:

Novo Nordisk, Maersk etc.

glassdoor 3.8 ★★★★



Pros

Work/life balance is heavily promoted on my team

Good work environment for interns



Have to work at work life balance



PA CONSULTING



SIZE

HQ

OFFICES IN

GRADUATE WEBSITE





Copenhagen



Global



PA is an innovation and transformation consultancy. We are over 2,600 specialists in consumer, defence and security, energy and utilities, financial services, government, healthcare, life sciences, manufacturing, and transport, travel and logistics.

THE GRADUATE PROGRAM

Number of positions: 10-15

Denmark Locations: Copenhagen

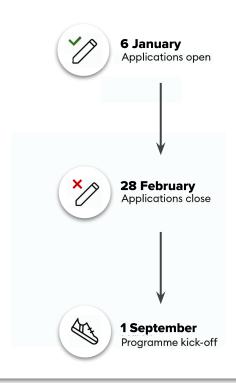
Programme Duration: Ongoing

Area: IT and Mgmt Consulting

Rotations: None

International Rotations: Potentially as part of

client projects



THE INSIGHTS

JOB OPPORTUNITIES AFTER GRADUATE ROLE

INTERNAL

NA (you will be hired as a consultant)

EXTERNAL

Consulting: Mamt & IT Consulting

Financial Services: Banks, Pension Funds, Insurance Companies

C20 **Companies:** Novo Nordisk, Maersk etc.

glassdoor 3.5 ★★★★



Pros

Week long new starter training in the PA HQ in London

Some of the best offices in Copenhagen (Nordhavn)

Interesting opportunities. Lots of focus on employee development and internal advancements.

Cons

Strongest in IT, Digital, Supply Chain and Innovation lacking a bit behind peers in other categories





ABOUT THE GUIDE AND GRADUATESHIPS

A GUIDE TO THE GUIDE

The company profiles in this guide are arranged in random order. As more programs open up through Q1 we will continue to update the guide. The data in the guide has either been provided by the companies or selected from their official websites.

LOCATION: This is the location where the majority of the graduate program will take place and is often where the companies HQ is.

OPEN DATE: The date the position was first made available and candidates could start applying. For certain roles this has not been able to retrieve and will therefore be blank. There are also roles which are yet to be posted.

COMPENSATION: The compensation to be expected during the program. Very few companies provided this detail.

APP. DEADLINE: The last day you can apply for the position.

START DATE: The start date for the graduate program.

AREAS: The areas within which the company offers graduate programs (e.g. Finance, Marketing etc.)

ROTATIONS: The number of rotations the graduate can expect within the graduate program

INTERNATIONAL ROTATION: Whether or not there will be any international rotations as part of the program. Note, there might be international travel and work for clients etc. that are short term and adhoc - this has not been considered for this line item.

DURATION: The duration of the graduate program.

AVAILABLE POSITIONS: Available graduate positions within the company. A company might have one job post but looking to hire say 6 graduates. In the cases where we have not been able to identify the number of positions we have made a guesstimate based on previous years.

SHORT TEXT ABOUT COMPANY: A brief text to provide a bit of context about the company. For more detail visit www.graduateships.com.

THE APPLICATION PROCESS: We have tried to simplify the steps in the application process. Unfortunately we have not been able to gather this information from all companies.

GRADUATE POSITIONS: This is where we list all the graduate positions that the company has open. These will be updated as we go along.

101

A GUIDE TO THE GUIDE

The companies in this guide are arranged in random order. As more programs open up through Q4 we will continue to update the guide. The data in the guide has either been provided by the companies or selected from their official websites.

NATURE OF THE PROGRAMMES: You will see that we have included consulting companies which do not all offer a 'normal' graduate programmes (1-2 years, rotations etc.). Some of them do, but some of them don't. We have included them as they do provide entry-level opportunities with a phenomenal learning experience for anyone in the early stage of their career.

GRADUATE PROGRAM CONFIRMED: For some of the companies we are yet to confirm if they will be continuing their programme. We have labelled this with a *maybe*. We also have certain graduate programmes that are purely international in nature (so no rotation in Denmark and no relation to Denmark necessarily), we have labelled these *International*.

#JOBS: This is the number of jobs the company will offer in total.

APP START: This is the time by which you can first apply for the graduate programme

APP DEADLINE: The last day you can apply for the role

PROGRAM START: The start date for the graduate programme.

You will see that for many of the companies they have confirmed that they have a programme, but they have not yet been able to share all the details about the programme. We will be updating the guide on a continuous basis as soon as we get more details from the companies. So please do check back to this guide.

GRADUATE PROGRAM BASICS

What is a Graduate Program?

So what is a graduate programme or graduate job? Isn't it the case that any job done by a graduate is a 'graduate job'? Firstly, as you'd expect, it's a job offered by graduate recruiters — companies large enough to need a constant flow of new talent that can be trained up for management roles in the future. Secondly, the job is almost certainly going to be a place on a formal graduate training program.

It's a structured training program run by an employer to develop future leaders of their organisation. These graduate programs, which usually last between one and two years, are often available in a number of specialisms - or streams as they're known - ranging from finance, retail, HR and marketing, to management and IT.

As a graduate, you'll benefit from being handed responsibility from the outset, an opportunity to gain real hands-on experience and develop a broad understanding of your chosen profession, as well as receiving support in building key skills.

"Graduate Programmes are seen as the internal pipeline for future leaders of the company" These programs are also a way for recruiters to build up what is known in HR parlance as a 'pipeline': a group of high-flying graduates who are expected to aspire to leadership positions. In general it can be said that graduate programs:

- Usually lasts between 12 24 months
- Includes rotations in other parts of the business (often international)
- The pay varies but is often between
 35,000 45,000 DKK per month
- Contains a structured training programme with an assigned mentor
- Does not guarantee a permanent role after the graduate program, but the majority finds roles within the company
- Is usually where future leaders of the company is chosen from

Why do a Graduate Program?

In many cases it provides one of the best learning environments following graduation. The companies have often been iterating on the programs for many years and you therefore enter into a well run machine where their key purpose is to make you able to succeed at the company. You get to try out a number of different positions in the company - something you would usually not get the chance to do if you were to get a 'normal' position at a company.

GRADUATE PROGRAM BASICS

What to do when the program is over?

In most cases (~95%) the graduates who finish the program will be offered a permanent position some place in the business. This will often not be handed to the graduate, but is something which he or she will need to ensure they are working on whilst finalising the program. Often the final 6 months is used to also apply for permanent roles in the company. Ideally via some of the managers you have had in your previous rotations. Constant networking is therefore crucial - don't leave it to the last minute!

If you either do not want to continue at the company or is not offered a permanent role fear not. Many companies including consultancies will be happy to hire you, as you will have gained very valuable experience working at some of the biggest Danish employers.

Am I eligible for a Graduate Program?

As the name implies, Graduate programs are tailored towards newly graduated folks. Most programs allows applicants to have a maximum of 2 years working experience following their graduation, but not more than that. In most cases the company will require a Master education, but some have started to accept Bachelor graduates.

Whilst the majority of graduate programs are still catered towards business school graduates there are programs for all kind of educations.

How much will I get paid?

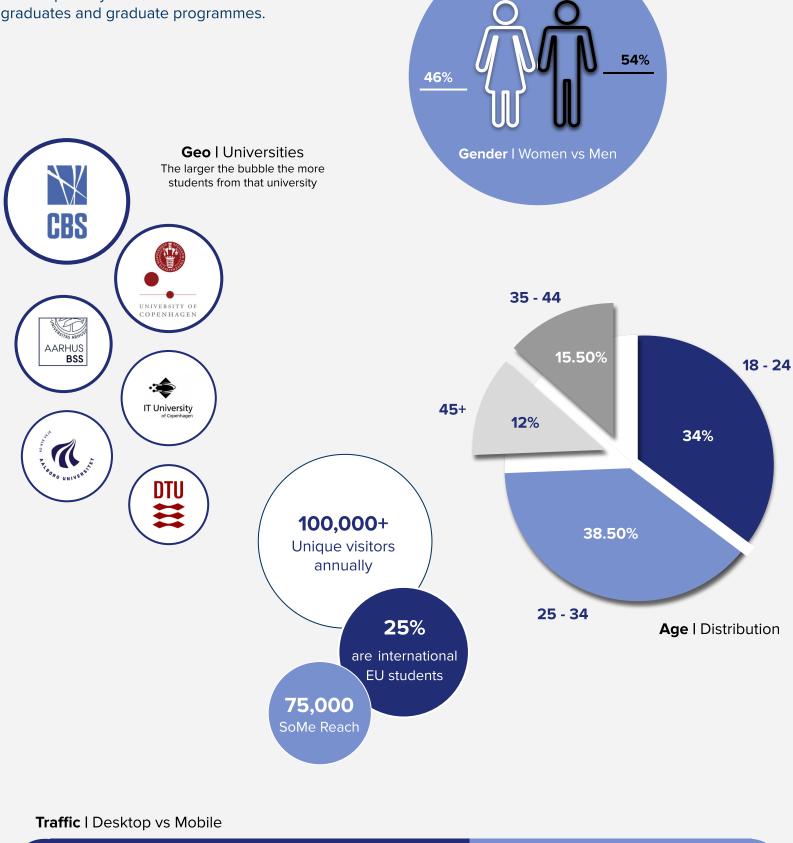
This obviously varies from company to company, but the range will vary from around 35,000 - 45,000 DKK per month before taxes. On top of this there will be other benefits such as spending 6 months abroad in an affiliate office and having expenses paid for.

"Graduate Programmes are the perfect way to start your career in a structured training environment where you get to see all parts of the business and be mentored by senior employees"

Graduateships.com is Denmark's leading website

MEDIAKIT 2020

... for ambitious students and graduates looking for graduate jobs and career advice. We are proudly focused on the niche that is graduates and graduate programmes.



62% Mobile

38%

Desktop

About Us

We are a group of University students (some current, some former) who have gotten together to solve an issue we have all faced. Transparency in the job market for students and graduates. We want to offer students the full picture. We do this by publishing annual guides that provides students with the necessary insights and overview.

We also want to move beyond the obvious, and often generic, job and company descriptions. We want to go one level deeper to truly understand the people that work there and get the insights that really matters when graduates make decisions on what companies to work for **2016** Year Founded

1.000+Graduate Jobs Posted

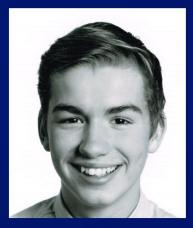
229Companies Registered

100.000Avg Yearly Unique Visits

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